

JULY 24, 1948



Our past great achievements in the development of pharmaceutical drugs and anaesthetics to the existing high standards are well known, and further progress is always our aim.

The present unassailable reputation "for purity and reliability" of our products, is however, the result of endeavours made during the 165 years we have been handling drugs.



Pharmaceutical Drugs Opium Alkatoids Anaesthetics

8. ELSTREE WAY

BOREHAM WOOD, HERTS

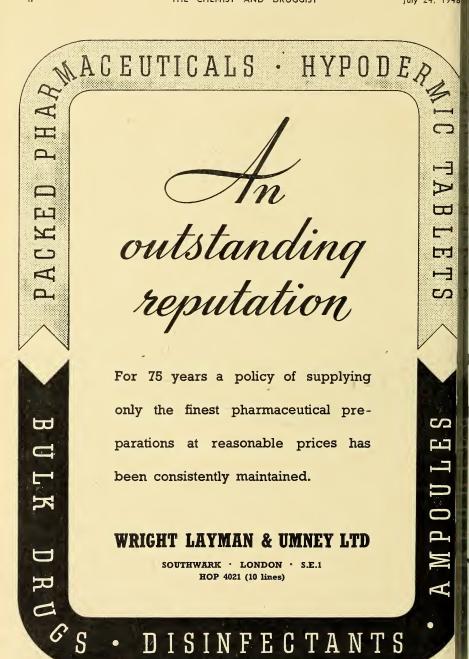
109, ABBEYHILL EDINBURGH 8

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July 24, 1948



DISINFECTANTS

HIGH GERMICIDAL EFFICIENCY

of Cresantol-15—its R.W. coefficient is 65 when suitably formulated is not by any means the only advantage this Monsanto germicide offers in the manufacture of modern antiseptic fluids. In these days of shortages, the

READY AVAILABILITY

of Cresantol-15 is of major importance. And, when you add

LOW COST

to both these advantages,

ERESANTOL-15

is well worthy of consideration if you are contemplating the manufacture of an efficient antiseptic fluid . . Monsanto Chemicals Limited, Victoria Station House, London, S.W.1.



For full general, technical and application data on Cresantol-15 write for Technical Service Bulletin No. 2B

SERVING INDUSTRY WHICH SERVES MANKIND

Δ

Mothers will thank you for introducing them to Johnson's BABY LOTION

for easier, quicker, pleasanter nappie changes

Mothers already know and lo Johnson's Baby Powder. Make su they also know about Baby Lotio Baby Lotion means additional bus ness for you—a saving in time an trouble for mothers. There's nev been anything like it before.

BABY LOTION cleans perfectly — soap and water are seldom needed — saves time, trouble (and the soap ration) at nappie changing times—prevents nappie rash—contains a gentle antiseptic — not sticky, won't spoil clothes ideal for sunburn, windburn and any little skin roughness or soreness.

★ Johnson's Baby Powder for after the bath★ Johnson's Baby Lotion for nappie changes

Baby Lotion is an EXTRA for you to sell

· JOHNSON & JOHNSON (GT. BRITAIN) LTD. SLOUGH AND GARGRA'

ly 24, 1948

CROOKES Lacto-Calamine Bonus Terms

Fine terms for a fine, quickselling line.

Owing to the uncertainty of future supplies this offer must be restricted to the three months-June, July and August.

Two exceptionally attractive showcards L.C.1 $(23\frac{1}{2}" \times 14\frac{1}{2}")$ and L.C.2 (9" x 13") and window displays dressed by The Window Display Co. are available -please state the dimensions of the space to be dressed.

	L S. U.
36 x 4 oz. Bottles	
@ 2/4 Retail	4.4.0
Less 25%	1.1.0
	3.3.0
Less 10%	6.4
	2.16.8
Purchase Tax @	
$33\frac{1}{3}\%$ on 39 Bottles	1.2.9
	£3.19.5

fad

Bonus 3 x 4 oz. Bottles Retail Value 7/- (excluding Purchase Tax)

PATA Retail price 2/11 per bottle.

CROOKES LABORATORIES LIMITED HE RK ROYAL LONDON N.W.10 4

July 24, 1948

For GOOD TABLETS

THOMAS KERFOOT & CO. LTD., VALE OF BARDSLEY, LANCASHIRE



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Cox. Arthur H., & Co., Ltd.

A new preparation of the vitamin B group

Vibelan' contains the principal members of ne B group in the proportions necessary or effective utilisation of carbohydrates, proeins and fats and is thus of particular value n those cases of debility and lack of energy o common at the present time. Four tablets rovide the normal daily requirements of ne three principal vitamins of the group.

Each tablet contains :---VITAMIN B₁ 0.5 mg. RIBOFLAVINE 0.75 mg. NICOTINOMIDE 7.5 mg. in a yeast extract base.

PRICES:	Retail	Trade
Bottles of 50	5/-	3/4
Bottles of 250	20/-	13/4
Bottles of 1000	70/-	46/8
Net applied to	Durahaa	Tax

Not subject to Purchase Tax



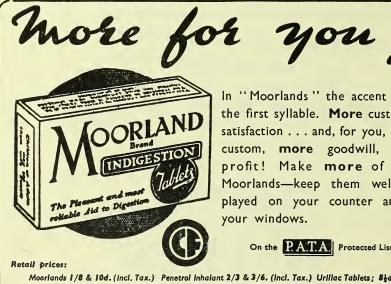
Vitamin B Compound B.D.H. THE BRITISH DRUG HOUSES LTD. LONDON N.1

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In "Moorlands" the accent is on the first syllable. More customersatisfaction . . . and, for you, more custom, more goodwill, more profit! Make more of your Moorlands-keep them well displayed on your counter and in your windows.

On the PATA Protected List.

Moorlands 1/8 & 10d. (incl. Tax.) Penetrol Inhalant 2/3 & 3/6. (incl. Tax.) Urillac Tablets; 81d., 1/5, 3/4 B. CARTWRIGHT LTD., RAWDON, LEEDS

July 24, 1948

XX

90.00

and fill them by the APSIBLE TUBE FILLING UNIT

COLLAPSIBLE

METAL TUBES

This unit consists of Tube Filling Machine, Tube Closing Machine and Tube Crimping Machine. Please write for particulars and descriptive leaflet.

We are also moulders of PLASTICS to the Trade by injection and compression methods



631



8

July 24, 1943

THE CHEMIST'S CASE BOOK Pharmacist and psychologist—the Chemist is both. His customers' purchases not only on the medicine cupboard but sometimes give a glimpse of a skeleton theretroubles which the skill and experience of the Pharmacist do their best to overcome.

Not ill but doesn't feel so good

It's a safe guess that his digestion is out of order. A cup of Benger's Food every night for a couple of weeks would rest his stomach, soothe his digestion and help

to build its strength back to normal. Do your customers realise the unique *pre-digestive* properties of Benger's Food? Do you?

Another case for Benger's Food

90% of your customers need Benger's Food and are being educated to ask for it. ENGER'S LIMITED, HOLMES CHAPEL, CHESHIRE





S. MAW, SON & SONS LTD. BARNET · HERTS.

11

12

July 24, 1948



PROPRIETARIES SUNDRIES DRUGS TABLETS & PILLS

FOR CHEMISTS

Manufacturing Chemists

ead Office & Works Mansfield Road Derby Telephone 4266 (Slinest Branch Warehouse Grosvenor St. Ashtonaus Lyne Telephone 2816 (2 lines)

BARNETT FOR BOTTLES



★ BE READY for the New HEALTH ACT We can now offer from stock: MEDICALS, VIALS AND BOTTLES FOR EVERY TRADE IN ALL SIZES We welcome enquiries

We welcome enquiries from both old and new customers.





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THE CHEMIST AND DRUGGIST

July 24, 1948



SULPHONAMIDES

The following are now available in powder and tablet form

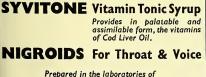
SULPHATHIAZOLE SULPHAGUANIDINE SULPHANILAMIDE



Enquiries should be made to the Wholesale and Export Department

BOOTS PURE DRUG CO. LTD NOTTINGHAM

Telephone: Nottingham 45501 London Sales Office: 71 Fleet Street, London, E.C.4 (Phone: Central 6901)



LTD

BRISTO

CO

FERRIS

&

Reasonable estimates Clients' own material operated if desired. The . . . DALES ASPIRIN AND TABLE<u>TING CO.</u>

WHOLESALE & EXPORT

Barrows Lane, STEETON, Yorks.

BB387-62



This is one of Pierre Pages delightful drawings for Atkinsons nation-wide advertising under the title "Today in Bond Street." 織

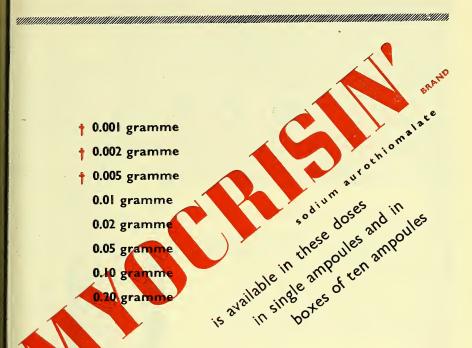
BY APPOINTMENT **PERFUMERS** TO H.M. THE KING J. & E. ATKINSON LTD.

Fashion news is headline news. That is why Atkinsons advertising campaign for their Gold Medal Eau de Cologne is attracting so much attention. This delightful fashion series, "Today in Bond Street" is catching the eye of millions of women through the National Press and Magazines. The drawings, by Pierre Pagès the eminent Parisian artist, emphasize the fashionable appeal of Atkinsons Gold Medal Eau de Cologne.

ATKINSONS GOLD MEDAL EAU DE COLOGNE

J. & E. ATKINSON LIMITED, 24 OLD BOND STREET, LONDON, W. I

16



+ newly introduced doses, available only in aqueous solution. Other doses are available in aqueous solution and in oily suspension.

Aqueous solution supplied on all orders not specifying otherwise.

MYOCRISIN' for the treatment of rheumatoid arthritis

manufactured by

MAY & BAKER LTD

Million Million

PHARMACEUTICAL SPECIALITIES (MAY & BAKER) LTD. DAGENHAM 48035

July 24, 1948



PREPARATIONS

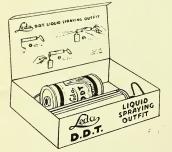
Do not lose trade through low stocks-Order NOW

LIQUID SPRAY

Leda WATER-BASED D.D.T, Liquid Spray is certain death to flies, wasps, moths, ants, mosquitoes, etc. Specially prepared for Household and Garden use, it is non-inflammable, nonpoisonous and 100% effective.

LEDA D.D.T. INSECTICIDE POWDER (7% p.p. D.D.T.) is a powerful insecticide, harmless to soil and fabrics—leaves no powder traces when brushed out of garments. Also supplied in bulk.





"Peter Panda"

This novel non-adhesive fly card is deadly to all flying insect pests. Strongly impregnated with D.D.T. Efficacy is guaranteed for two years. Retail price 3d. each. The most popular fly card on the market.

Household Spraying Outfit

This product is marketed ready for immediate use, and comprises one spray gun and one full 10 oz, tin of Leda D.D.T. Liquid Spray. Each individually boxed with full instructions for use. Retails at 5/6d. each complete.

Enquiries from Wholesalers invited.

LEDA CHEMICALS LIMITED WHARF ROAD, PONDERS END, MIDDLESEX

Telephone: HOWard 2231

Sole Agents for Scotland: SOUTHERN MANUFACTURING CO. LTD. 214 West Regent Street, Glasgow, C.2 Sole Agents for N. Ireland: WHYTE, REID & MITCHELL LTD. 61/63 Donegall Pass, Belfast

StaffAllenS

English distilled and imported

ESSENTIAL OILS

CLOVE PEPPERMINT JUNIPER CARDAMOM NUTMEG CORIANDER

May we have your enquiries

STAFFORD ALLEN & SONS LTD. Wharf Road, London. N.1. 'Phone (LErkenwell 1000 (7 lines)

TAS/AL.253

July 24, 1948



The first preparation to combine iron, copper and manganese, Fersolate has well earned its unique reputation with the medical profession during fifteen years—and the adoption of its formula in the National Formulary as Tab. Ferri Sulph. Co. In future Fersolate will name only the tubes of 100 tablets; the dispensing sizes will be

issued as Tab. Ferri Sulph. Co. *Glaxo*. Whichever name is specified on N.H.S. prescriptions you can profitably supply the preparation which has your complete confidence.

FERSOLATE TABLETS

GLAXO

All sizes were substantially reduced in price on 12th July as follows :

FERSOLATE New Price

100 tablets 1/6d plus 4½d tax (Trade discount 25%)

No.1 Fersolate Parcel : 2 doz. x 100's **24/-** plus **9/-** tax (Profit 33¹/₃%) TAB. FERRI SULPH. CO. NWF Glaxo Net Price to Chemists 1,000 tablets 6/-5,000 tablets (newly introduced) 22/6d tax free

GLAXO LABORATORIES LTD., GREENFORD, MIDDLESEX. BYRon 3434

BRISTOL AND BLACKPOOL

Views about SILCOT

Two retailers have recently written to us about Silcot. This is what they say :

(1) "As Sanitary Towels are now in better supply than they have been, with the result that our customers are getting more discriminating, we are getting many enquiries for your Silcot towels which we are unable to supply.

"Would you kindly let us know as soon as possible if you are able to make us regular monthly allocations or whether we may order as required.

"If it is a question of an allocation we should be obliged if you will let us know the most you can let us have at the same time"

(Bristol, 30th June, 1948)

(2) "..... Up to now we have bought sanitary towels in small quantities from the usual wholesalers but I do wish to stock a single high-class brand Previous to coming here I was very impressed by the high quality and good trade built up there for Silcot towels". (Blackpool, 1st July, 1948)

	(ICL)	
	Trade per doz. pkts.	Retail per pkt.
Junior	15/9	1/9
Standard	18/0	2/0
Large	22/6	2/6
Extra Large	27/9	3/1
Maternity	30/0	3/4
VENSILLA (Soluble)	14/6	I/7½
Silcot Sanitar Belt (incl. Put	r.	
Tax)	16/9 per doz.	I/II each

SILCOT

SANITARY TOWELS

PRICES



ACDONALD & SON LTD., DAWSON STREET, SALFORD, MANCHESTER 3

21

C

CRILLS

No. 7 ETHYLENE OXIDE DERIVATIVE OF SORBITAN MONO-PALMITAT

This Crill is Sorbitan mono-palmitate reacted with ethylene oxide and thus rendered water-soluble. It will dissolve also in acid, alkaline and electrolyte solutions and in most organic solvents, but not in mineral oil. Crill No. 7 is a powerful emulsifier of the oil-in-water type, especially effective if Crill No. 2 is used as an auxiliary emulsifier. Viscosity at 25° C., 400-600 cps.; s.g. 1.05-1.10; Flash point 630° F; Surface tension (0.01%), 41 Dynes/cm at 25° C; Interfacial tension (0.1%), 11.5 Dynes/cm. at 25° C; Spreading cc-efficient (0.1%)-21.0 ergs/cm².

EXPORT

Crills can only be supplied to firms in the U.K. who furnish

an undertaking to use them in products intended solely for export. Details of the B.O.T.

declaration required will be sent to all firms interested.

SUGGESTED USES Liquid Paraffin Emulsions

Isions Insect Repe

Hard Paraffin Emulsions

Insect Repellant Creams

Isions Phenyl Phenol Emulsions

Self-emulsifying Waxes and Oils Oil Emulsion Sprays

Sun-tan Preparations

London

London Office:

CRODA LTD

24 HAYMARKET

LONDON, S.W.I Telephone: WHItehall 4725/6

Telegrams: Crodapur Lesquare,

CRODA LIMITED CRODA HOUSE, SNAITH, GOOLE, YORKS.

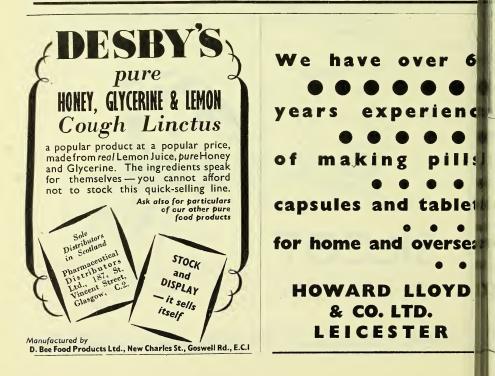
Telephone: SNAITH 77 (3 lines)

Telegrams: CRODA, GOOLE

Dispersible D.D.T. Powder

Manchester Office: CRODA LTD 74 CORPORATION STREE MANCHESTER, 4

Telephone: BLAckfriars 80





NOW! A brilliant achievement-



Super Indelible Lipstick

*** STAYS ON FOR 8 HOURS**

Formulated by the Valdor Laboratories in Paris and sold in millions throughout France and 52 other Countries GUITARE Super Indelible Lipstick is now available in Gt. Britain for the first time. 15,000,000 British Women are waiting for this, the one lipstick that leaves no trace on Cigarettes, Cups, Glasses, etc., obviating the need for constant retouching.

*** BIG NATIONAL ADVERTISING**

is telling them about GUITARE Super Indelible Lipstick—that it stays on for 8 hours without touching-up—that it keeps the lips soft and free from chapping. Made in 8 transparent shades. Be sure you can satisfy the demand and take your share of the profits in this—1948's outstanding best seller.

Retail Price: 1/9, 4/6, 7/11, 8/9. Refills 2/6 and 4/6.

★ SEND THIS ORDER-NOW

To the Distributors : SALE TILNEY (MARKETING) LTD I RANGOON STREET, LONDON, E.C.3

Please send GUITARE Super Indelible Lipstick as shown on the right and invoice showing the usual trade Terms.

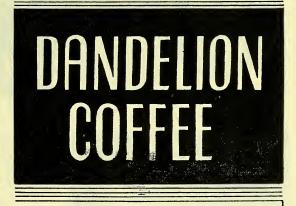
Reference	for Shades: Vivid; Medium;	Dark;	Red-Red;	Cherry;	Strawberry;	Cyclamen;	Kentish Rose.
Name							-
Address							

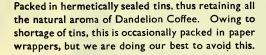


hompson's

 ¹/₂ Ib. Retail 2/4¹/₂-22/6 doz.
 I Ib. ,, 4/1 ---38/6 ,, No Purchase Tax

Dandelion Coffee Essence : $11\frac{1}{2}d$. bottles --- 9/- doz. $1/5\frac{1}{2}$,, --- 13/6 ,, No Purchase Tax









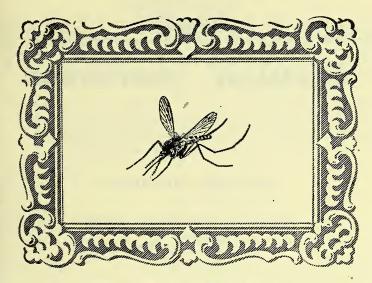
60-64 ARTILLERY LANE, LONDON, E.I Phone: BIShopsgate 4761. Grams : Horehound, Phone, London

77 DANTZIC STREET, MANCHESTER Phone: Blackfriars 8734. Grams : Horehound, Manchester

July 24, 1948







Portrait of your

biggest little Salesman this Summer

Thousands, particularly women, will buy insect repellents this season. Sell them 'Sketofax' Cream — effective *and* elegant. It is nationally advertised in leading women's magazines. Its striking display outer sells right from your counter; and your order can qualify for a special bonus:

E

ROAD.

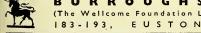
ONE FREE TUBE with every dozen (minimum bonus order three dozen tubes). Order now for summer-autumn sales. Retail price 1/4, plus 4d. purchase tax.





ONDON

N.W.I.



1/48

COMPOUNDS

The following compounds, which extend still further the usefulness of a well-known and established product, are being widely prescribed by the medical profession

CORAMINE-ADENOSINE

in

angina pectoris, coronary insufficiency 20 tablets 6/-15 c.cm. liquid 5/9 5 ampoules 4/9

CORAMINE-CAFFEINE

in

physical and mental exhaustion 20 tablets 4/6 15 c.cm. liquid 4/-5 ampoules 4/3

CORAMINE-EPHEDRINE

in

bronchial asthma, bronchitis 20 tablets 4/6 15 c.cm. liquid 4/-5 ampoules 4/3

EXEMPT FROM PURCHASE TAX

Retail discount 25%

GOBA

CIBA LABORATORIES LTD · HORSHAM · SUSSEX Telephone: Horsham 1234. Telegrams: Cibalabs, Horsham.

CORAL

(Registered Trade Mark)

The

FOR RETAILER-WHOLESALER-MANUFACTURER JULY 24, 1948

Published weekly at 28 Essex Street, Strand, London, W.C.2

Telephone: Central 6565 (10 lines). Telegrams: "Chemicus, Estrand, London," ngle cobies 1/- each. Annual subscription, which includes The Chemist and Druggist Diary and Year Book, 30/-

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NEWS OF THE WEEK

Pharmacopocial Changes.—Publication of the serial feature "B.P. Changes at a Flance" is deferred. No instalment appears this week.

Tax on Sponges.—The Commissioners of Customs and Excise announce that, from August 9, purchase tax will again be chargeable on unbleached sponges.

Import Control Notice.—The Board of Frade has issued Notice to Importers, No. 292, which incorporates all changes, in so iar as they are still operative. The Notice gives lists of goods that may be imported under open general licence.

Nottingham University. — University College, Nottingham, has been granted full university status and all students entering from October are to read for Nottingham degrees. Lord Trent is to be the first chancellor and Mr. B. L. Hallward vice-chancellor.

Sweets Ration Reduced.—The ration of chocolate and sweets for the first ration period of 1948-49 which began on July 18, has reverted to 12 oz. Coupons for ration period No. 1. are the four "D.1" and four "E.1" coupons on page 37 of the new ration book. The "D" coupons are worth one point and the "E" coupons two points each.

Soap Rationing. — Coupons available during ration period No. 1, which began on July 18, are the two upright pairs of small squares numbered K 1/2 and 3/4 on the large square No. 1 In ration books R.B.1 and R.B.4 the coupon numbered 1/2is worth one ration and the coupon numbered 3/4 two rations of soap. The two whole coupons in ration book R.B.2 are each worth two rations of soap.

Chemical Industry Conference. — The sixty-seventh annual meeting of the Society of Chemical Industry was held in Edinburgh, July 12-17. Local industry figured in papers on the organic chemical industry in Scotland, Scottish shale oils as raw materials for chemical production, and resin chemistry. Production of mepacrine at the Grangemouth works of Imperial Chemical Industries, Ltd., was revealed as 120 tons (equivalent to 1,200 million tablets) in 1945; and of sulphanilamide 450 tons. The Lister Memorial lecture (on "The Device of Imitation of Molecules in the Biological Field") was read by Sir Robert Robinson, P.R.S.

Staff Outing. — The staff of Meggeson & Co., Ltd., London, S.E.16, held their annual outing to Clacton-on-Sea on July 17. The party was joined for luncheon by the company's managing director (Mr. R. Campbell Feather) and chairman (Mr. W. Wigglesworth).

South-eastern N.H.I. Statistics. — The report of the Joint Committee for Pricing Prescriptions (South-eastern Division) for 1947, issued recently, states that during the year 9,786,427 chemists' prescriptions (total value £847,060) were priced. Since 1916 198,074,458 prescriptions (total value £8,658,531) have been priced.

Catalogues Wanted. - The American Mission for Aid to Greece seeks catalogues, with prices and indications of delivery dates, from British manufacturers of pharmaceuticals (including sulphonamides, streptomycin, penicillin and mepacrine but "luxury" proprietaries), surgical, not veterinary and laboratory equipment, veterinary supplies, empty ampoules and phials. Interested suppliers are recommended by the Export Promotion Department, Board of Trade, to send the required information to the Counsellor (Commercial), British Embassy, Athens, Greece, with extra copies of catalogues for forwarding to the Foreign Trade Administration.

Chemists Federation.—At a meeting of the Chemists Federation Council held on July 1, the applications of John Knox (Midland), Ltd., 36 Dean Street, Birmingham, 5, for wholesaler membership, and of Mus-terole Fine Products Co., Ltd., Brook House, Park Lane, London, W.1 (products: Musterole and M.O. magnesia oil) for manufacturer membership, were accepted. The following additions to schedules of C.F. agreements were approved :--Hirst, Brooke & Hirst, Ltd. (Oralax); Rybar Laboratories Ltd. (Rybamide); and Wigglesworth, Ltd. (Opas-Ol). The following resignations from manufacturer membership were accepted: -Ainco (Manufacturing Chemists), Ltd.; Allcocks Products, Ltd.; and Franklin Laboratories, Ltd.

WORKS VISIT. Pharmacists from Harrogate and York photographed with the chairman (Mr. Geoffrey N. Hirst), directors and members of the staff of Hirst, Brooke & Hirst, Ltd., during a visit to the company's works at Sheepscar, Leeds, recently. Examination Results.—The followir have passed the B.Pharm. Examination fe external students of the University of Loi don:—Joan M. Blamires, W. H. Bruc G. Bryan, A. E. Bryant, D. M. Bryce, Cel G. Cox, Hazel J. Cracknell, G. R. Daver port, Jean B. Farmer, G. M. Fox, A. Green, G. F. Green, B. A. E. Harma M. J. Hedge, S. D. Hitchens, H. (Kalisch, Mary L. Knowles, G. R. Lowi Mary K. Mann, Audrey Miller, Constant V. Parkes, J. C. Parkinson, W. Pric D. Ruxton, Juanita G. L. Thoma F. D. P. H. Ward, The following hav passed the examination for internal st dents:—W. E. Brocklehurst, S. Chatt padhyay, A. R. Cribb, Mary E. Hembe N. C. Holding, R. E. Marshall, Beryl N Ruscoe, Barbara S. A. Smith, Joyce N Stray, S. V. Vora.

T.S.A. Penicillin Licences. — Licenc under the Therapeutic Substances Ac 1925, for dispensing penicillin injectio have recently been granted to:— BLACKBURN:

C. R. Haydock, 51 Preston New Roa BOGNOR REGIS:

E. W. Thorp, Aldwick Road. CHESTERFIELD:

A. Greaves & Son, 35 Market Place. Coleford, Glos:

F. R. Blanch, 32 Market Place. DARLINGTON:

J. B. Hodgson, 14 High Row. EGHAM, SURREY:

H. W. Herbert, 41 High Street. GILLINGHAM, KENT:

Gillingham Co-operative Society, Ltd. LETCHWORTH, HERTS:

W. Hooper & Co., 53 Leys Avenue.



NDON:

- Boots, Ltd., 44 Regent Street, W.I.
- L. Hayward, 353 Archway Road, High-

gate, N.6. T. James, 385 Durnsford Road, S.W.19. WESTOFT :

E. C. Corkhill, 59 High Street.

Frustrated Exports .- The President of e Board of Trade recently announced at the Association of British Chambers Commerce had undertaken to advise the ard regarding applications for permisn to release for the home market frusated export goods. These are goods nich are stated to be shut out of the arkets for which they were originally innded, and for which a buyer has not en found in alternative overseas markets. ne Association has constituted an Adviry Panel which will draw upon the large ervoir of expert commercial opinion ailable to it throughout the United ingdom. Information supplied by applints will be treated confidentially. Appli-tions should not be addressed to the dvisory Panel; they should be forwarded the Government department which is the oduction authority for the goods in queson, or, in the example of goods imported r re-export, the Import Licensing Deirtment of the Board of Trade. Members the Panel are: Messrs. John McLean, B.E., and A. H. S. Hinchliffe, D.L. resident and deputy president of the sociation); Colonel R. H. Goldthorp, S.O., T.D., D.L. (chairman, overseas mmittee); and Mr. J. K. Tyre (member executive council and overseas comittee).

LOCAL NEWS

London Chemists' Golf. -- In a medal competition for the captain's prize (pre-sented by Mr. D. T. Jones) played by the London Chemists' Golfing Society at Sud-bury on June 24, Mr. Don Carter (5), 73 net, was the winner. A bogey competition for the Professor Flint trophy (presented by the International Bottle Company, Ltd.), was won by Mr. E. S. Hole (10), all square. A medal competition for the Mentholatum silver tankard, played at Burn-ham Beeches on June 27, was won by Mr. A. J. Campbell (18), 74 net.

Pharmaceutical Research Lecture. - At a meeting of the Dartford Branch of the Pharmaceutical Society on June 28 Mr. J. T. Marsh (Glaxo Laboratories, Ltd.) said research on new pharmaceutical products was carried out by teams consisting of organic and physical chemists assisted by biochemists and pharmacologists. Before marketing, all new drugs were submitted to exhaustive clinical trials. The pharmaceutical research workers' problems largely involved the final stages of manufacture and marketing, to ensure the best therapeutic presentation and packing, and to maintain maximum stability on storage. For the assay of many vitamin preparations micro biological methods were now being used.

Presentation to Cornish Secretary. -At the final meeting of the Cornwall (National Health Insurance) Pharmaceutical Committee held in Truro on July 2, a portable typewriter, subscribed for by members, was presented to the secretary (Mr.



A. C. Cannon) by the chairman (Mr. A. F. Nicholls) in appreciation of Mr. Cannon's services. Acknowledging the gift, Mr. Cannon said he had been a member of the committee for thirty-four years, with periods of service as chairman, acting secretary and secretary. During that time the feeling between pharmacists had changed: a meeting was now looked upon as a gathering of friends, not an opportunity for finding out what competitors were doing.

Scottish N.H.I. Statistics .- In his report to the final conference of the Scottish Association of Insurance Committees, held in Perth on June 19, Mr. W. A. Beattie (superintendent, Central Checking Bureau) said that during 1947, for the fifty-four Committees in Scotland. Insurance 3,638,342 National Health Service prescription forms (total value £501,359) had been 980,512 forms (total value dealt with. £144,505) had been priced for the Northern Ireland Ministry of Health, and 150,493 forms (total value £23,270) for other public bodies in Scotland. During the year considerable help had been given to the Pharmacy Working Party in analysing the N.H.I. prescriptions dispensed in sixty representative pharmacies. Of 17,216 prescriptions thus investigated, 1,006 (5.84 per cent.) had been for tablets of phenobarbitone or its sodium salt.

IRISH NEWS

Chemistry Summer School.—The first summer school to be organised by the Irish Chemical Association was held in Dublin recently. Some 120 members attended, representing the staffs of universities and industrial firms, and chemistry students.

Chemists' and Druggists' Excursion.— The annual excursion of the Chemists' and Druggists' Society of Ireland was held to Ballywalter, co. Down, on June 30. The usual meeting was held in the Sunnyholme Hotel, at which the president (Mr. Fred Storey, C.B.E.), from the chair, welcomed as guests Mrs. E. Neville Browne, M.P.S., London, and Mr. J. C. Acheson (president of the Ulster Chemists' Association. A vote of thanks to Mr. H. McQuitty for having organised the excursion was proposed by Mr. Charles Abernethy and seconded by Mr. F. Boyle. The president was thanked on the motion of Mr. F. T. Smith, J.P., seconded by Mr. H. Johnston.

Display Competition Winners. — Winners in a recent window-dressing competition organised jointly by Goya, Ltd., and

the company's Dublin agents, M. G. Baynes & Co., Ltd., were: 1, T. R. Lester, Ltd. (MacCurtain Street, Cork, branch); 2, Roche's, Upper O'Connell Street, Dublin; 3, Arthur Mayne, Ltd., Pembroke Street, Cork; 4 and 5, divided between F. W. Brittain, Ltd., West Street, Drogheda, and David Roice, Main Street, Gorey; and 6, Miss K. O'Shea, Mount Merrion, co. Dublin. The judges included Messrs. P. A. Brady (president of the Pharmaceutical Society of Ireland), and J. J. Roche, M.P.S.I.

Eire Chemists' Golf.—The Irish Chemists' Golfing Society's annual three-day outing to Bundoran, held recently, was followed by the captain's dinner, which was presided over by Mr. A. Thornton, Enniscorthy. The attendance included Messrs. P. A. Brady (president, Pharmaceutical Society of Ireland), J. J. Roche (president, Irish Drug Association), and T. P. Togher, Dr. P. Daly, and Messrs. P. C. Cahill, M. Costello, S. J. Savage, Sylvester O'Farrell, W. R. Such and W. J. Webb. The captain, after welcoming the visitors, handed to Mr. Brady a cheque for $\pounds 5$ 5s. for the Society's Benevolent Fund. The winners of the competitions were as follows: Four-ball bogey nine holes, Messrs. A. Thornton (10) and M. Daly (14), 34[‡]. Eighteen holes strokes, Mr. P. McAuliffe (15), 73. Four-ball bogey nine holes, Messrs. W. J. Webb (14) and P. Fullam (19), 5 up. Bogey singles eighteen holes, Mr. J. J. Roche (7), 2 up. Captain's prize (eighteen holes strokes), Mr. P. McAuliffe (15), 70. Scotch foursomes (nine hole), Messrs. J. Gilmartin and P. Fullam, 34.

OVERSEAS NEWS

Canadian Cellulose Sponges. — Commercial production at a cellulose sponge plant to be built in Quebec at a cost of \$600,000 is expected to make Canada independent of present imports.

Ex-axis Firms in Mexico.—The Mexicar Government intends to nationalise pharmaceutical and chemical firms seized during the war from the Axis Powers, but is to compensate the original owners.

Anti-typhus Measures. — The South African department of Health is distributing a 10 per cent. DDT powder free to natives in typhus areas, as part of contro measures against the disease.

TOPICAL REFLECTIONS

Radioactive Isotopes

The editorial article on dangers arising when handling radioactive isotopes (p. 85) nd the account of recent research carried but with them in the United States (p. 79) are a warning to all whose occupaions bring or are likely to bring them into ontact with these powerful substances. n a copy of "The Saturday Evening Post" ately sent me there is a well-informed article on hyperthyroidism and hypothyroidsm ; after describing the action of thiouracil, he article deals with the use of radioactive iodine in measuring thyroid activity. n one hospital, volunteers have submitted hemselves to a routine test for this measrement. A draught of water containing adioactive iodine is given; then, at wenty-minute intervals, a Geiger-Müller counter placed against a volunteer's neck registers the amount of iodine taken up by his thyroid. Thiouracil or another chemical acting in opposition to iodine is afterwards administered, and the rate of iodine ntake stops increasing. The risks to patients from thiouracil on the one hand and from radioactive iodine on the other are fairly well known: the risks to medical nen and their assistants in receiving and upplying the latter substance are probably nuch more formidable. In the article nentioned it is stated that doctors and hurses practising this technique use lead-slass shields and long-handled tongs, and wear lead-impregnated gloves and aprons. It is clear that, unless every reasonable pre-caution is taken, there is likely to be a series of fatal illnesses comparable to those that accompanied experiments with x-rays soon after their general adoption for scientific purposes.

Overrated Vitamins

The essay or article by Dr. H. E. Magee abstracted on p. 91 ably states the case for common sense in prescribing vitamins. Many pharmacists in business can. I believe, substantiate from their own observation some of the conclusions put forward by Dr. Magee. It must have been a common experience during recent times to supply vitamins, single or combined, to customers who have been taking them continuously since they were first prescribed five, ten or more years ago. And in some cases there has been no prescription but only a recommendation by a neighbour whose doctor is reported to have said that these vitamins, were worth trying. The

author effectively makes the point that there is no more reason for massive and sustained dosage with vitamins than for similar dosage with any other food adjunct or tonic. "A state of super-functioning is not physiological . . . except temporarily to meet special circumstances." Further, the requirements of patients differ so much that to attempt to lay down rigid rules for vitamin intake would be futile. It may be added that, while the margin of safety against overdoses is large, hypervitaminosis is a possibility to be taken into account. The author's concluding remark that "to avoid any risk of untoward effects it would be better to administer combinations of vitamins in moderate doses rather than single vitamins in large doses " indicates the path of safety.

"Simple Household Remedies"

Distinguished members of Parliament appear to live in a strange world, a world apart from ordinary daily life. On p. 77 you have printed a reply by the Parlia-mentary Secretary to the Ministry of Health to a short debate on the cost of "some" proprietary medicines. We will hope that the Parliamentary Secretary did not misquote the title of the Venereal Disease Act, 1917, as he is reported to have done; we read that he credited an improvement in the position-presumably in the wording of advertisements—to "a fair amount of voluntary action"; and he was modest in his claim for the part played in the was the bar of the part played in this matter by his Ministry. But let us note what follows. "It is for the public to be educated to weigh carefully the advantages of what they get against the costs." What public is alluded to, and by whom is the education to be undertaken? Harassed housewives, weary with lining up for their shopping purchases, would reject with vigour any suggestion that they need educating on the relation between cost and efficiency. Again, it may be asked what is meant by "simple household remedies," on which the Parliamentary Secretary has bestowed his blessing? The fact is that heads of families are not so entirely uneducated as eminent parliamentarians seem to assume. As has been well said, pharma-cists are the trustees for public health in the all-important department of the supply of medicines. No one can take their place. The remark may be equally well applied manufacture, wholesale and retail to transactions. **Xrayser**

COMPANY NEWS

FLEMING (GLASGOW), LTD. (P.C.).—Capital £100. To carry on the business of chemists and druggists, etc. James B. Fleming and Lewis R. Chester, directors. R.O.: 21 Hanover Street, Liverpool, 1.

GLENFORD, LTD. (P.C.). — Capital £200. To carry on the business of manufacturers of drugs, chemicals, medicines, etc. John M. Glen and Isabella M. Glen, directors. R.O.: Park House Farm, Worsley, Manchester.

A. ALLAN BONE, LTD. (P.C.).—Capital £1,000. To carry on the business of wholesale and retail chemists and druggists, etc. Madeleine Bone and John R. Bone, directors. R.O.: 59 High Street, Chislehurst, Kent.

CROSS (CHEMIST), BANBURY, LTD. (P.C.).-Capital £1,000. To carry on the business of chemists, druggists, etc. First directors are to be appointed. Solicitors: E. Lamley Fisher & Son, Banbury.

CHEMOGIENE PRODUCTS, LTD. (P.C.).—Capital \pounds_{100} . To carry on the business of manufacturers of cosmetic articles, chemicals, toilet preparations, etc. Benjamin Barnard and Adrian Ter-Berg, directors. R.O.: 117 Maida Vale, London, W.9.

THOMSON, SKINNER & HAMILTON, LTD. (P.C.). —Registered in Edinburgh.—Capital £200,000. To carry on the business of chemical manufacturers and merchants, manufacturers of scientific instruments, etc. Henry Clift, Lynton, Helensburgh, subscriber. First directors are to be appointed.

WRIGHTS CHEMICAL Co., LTD. (P.C.).—Capital £100. To carry on the business of manufacturers of chemicals, disinfectants, etc. William F. T. Wright, Sidney S. Pollard, M.P.S., and Zillah Wright, directors. R.O.: 90 Eden Street, Kingstonon-Thames, Surrey.

SALVADORCA PRODUCTS, LTD. (P.C.). — Capital \pounds 100. To carry on the business of manufacturers of pharmaceutical and chemical preparations, toilet requisites, etc. First directors are not named. Solicitors: Slaughter and May, 18 Austin Friars, London, E.C.

A. E. IFE (MALDON), LTD. (P.C.). — Capital £6,500. To acquire the business of a wholesale and retail chemist and druggist, etc., carried on by Alfred E. Ife at Maldon and Southminster, Essex. Alfred E. Ife, M.P.S., and Doris E. Ife, directors. R.O.: 46 High Street, Maldon.

CAMBROSE, LTD. (P.C.).—Capital £500. To carry on the business of manufacturing, wholesale or retail chemists, etc. Hyman D. C. Canton, Victor Canton, Ben Canton, Minnie Canton and Mendel Gurdus, directors. R.O.: 67 Singleton Road, Salford, 7.

C. S. TURNBULL (CHEMISTS), LTD. (P.C.).-Capital £1,000. To carry on the business of manufacturing and retail chemists and druggists, etc. Olive B. Turnbull and Jesse Creasey, M.P.S., directors. R.O.: 100 Alexandra Park Road, London, N.10.

T. & J. GOVER, LTD. (P.C.).—Capital £5,000. To carry on the business of manufacturing and general chemists, etc. Thomas R. Gover, M.P.S., Joan P. Gover and Harold M. Sampson, directors. R.O.: 10 Walton Street, Walton-on-the-Hill, Surrey. CHEETHAMS (CHEMISTS), LTD. (P.C.).—Capita £8,500. To carry on the business of manufac turing and general chemists, etc. Harry Cheetham, Stanley Cheetham, and Lionel Levens M.B.E., M.P.S., directors. R.O.: 139 Manchester Street, Oldham.

BRUNO COURT, LTD. (P.C.).—Capital £1,000 To carry on the business of manufacturers of, and dealers in, essential oils, synthetic aromatics, etc Marie E. Bouge, Philip T. Petley, Louis du Chauvigny and Lawrence V. Smith, directors R.O.: 57 New Bond Street, London, W.1.

BARLEY (CHEMIST), LTD. (P.C.). — Capita $\pounds_{7,500}$. To acquire the business of a chemis carried on by Oliver J. Barley at Thame and Princes Risborough. Oliver J. Barley, Leonard T Gadge, M.P.S., John H. Hubbard, M.P.S., and Arthur T. Goodchild, directors. R.O.: 19 Corn market, Thame, Oxon.

EASTERN PERFUMERY Co., LTD. (P.C.).-Regis tered in Edinburgh.-Capital £3,000. To carr on the business of manufacturers of, and dealer in, cosmetics, etc. A. G. Fisher, John' Gray an George Gallagher, directors. R.O.: 6 Whitehi Gardens, Glasgow, E.I.

A. R. CROSC (PIERCE), LTD. (P.C.).—Capit: $\pounds_{5,000}$. To acquire the business of chemists and druggists lately carried on by W. G. Pierce' Pharmacy, Ltd., at 172 Baker Street, Enfield Middlesex. Arthur R. Cross, M.P.S., and Dougla G. Cross, directors. R.O.: 476 Hertford Road Enfield.

DUNCAN, FLOCKHART & Co., LTD. (P.C.).-Registered in Edinburgh. Capital & 130,000. T acquire the business of manufacturing, wholesal and retail chemists carried on as Duncan, Flockhau & Co. R. L. Kirkcaldie, W. J. Gray, M.P.S. Henry J. Baker, and Henry G. Baker, director R.O.: 104 Holyrood Road, Edinburgh.

DOLPHIN HOUSE, LTD. (P.C.).—Capital £5,000 To acquire the business of dispensing, agricultura and manufacturing chemists carried on by A. C Pollard at Tetbury, Glos. Louis B. Nevill, Joh L. Nevill, Edmund J. Houghton, M.P.S., an Allix F. G. Farmer, directors. R.O.: 14 Lon Street, Tetbury.

SOUTH AFRICAN DRUGGISTS, LTD., Johannesburg --Mr. Desmond J. Kinlay, M.P.S., has bee appointed a director.

IMPERIAL CHEMICAL INDUSTRIES, LTD.—An issu is to be made of 10,093,023 £1 ordinary shares to ordinary stockholders, in the proportion of one ne share for each five units held, at a price of 40s. 6d. each. Both ordinary and preference stockholders are given the opportunity to appl for any excess shares not applied for as of right.

BOOTS PURE DRUG Co., LTD.—The followin have been appointed directors of subsidiary con panies: Messrs. S. Harker-Smith, M.A., C. Harding, M.P.S., and R. C. M. Dickson, M.P.S. (Boots Cash Chemists (Northern), Ltd.); Mr. J. I. Morgan, M.P.S. (Boots Cash Chemists (Western Ltd.); Mr. W. E. Gough, M.P.S. (Boots Cas Chemists (Lancashire), Ltd.).

THE WEEK IN PARLIAMENT

By a Member of the Press Gallery, House of Commons

R. EDITH SUMMERSKILL (Parliamentary cretary, Ministry of Food) told SIR UTHBERT HEADLAM ON July 12 that out 213,000 tons a year of hard soap bes to the general public and about 5,000 tons a year to non-domestic users ainst permits.

roundnut and Olive Oils

MR. PETER FREEMAN asked the Minister Food on July 14 whether, in view of e continued shortage of olive and other ls, he could arrange for the importation a supply of groundnut oil as a suitable ibstitute. Dr. SUMMERSKILL replied that I the groundnut oil that could be obined was needed for rationed foods; none ould be spared for use as salad oil. "But am glad to say that olive oil supplies hould shortly be back to the pre-war vel."

oliomyelitis Supports

The Chancellor of the Exchequer was ked on July 15 whether he would add oliomyelitis to the list of diseases for hich surgical supports might be supplied ee of purchase tax, and MR. DOUGLAS

ational Health Service

Mr. George Thomas asked the finister of Health on July 15 whether rrangements had been made under the lational Health Service Act for chemists nd dispensers in Cardiff to maintain a ate service for urgent cases. MR. INEURIN BEVAN replied that a rota scheme ad been in operation since July 5. He formed Mr. H. E. Randall, who asked whether doctors, under the new Health ervice, would be free to prescribe for their atients, without restriction, every kind of rug and appliance necessary for their reatment, and not have to work within he limits of averages of cost per insured erson, that a doctor has a duty to presribe under the National Health Service Il drugs necessary for the proper treat-nent of the patient without any limit of ost whatever, as well as the appliances rescribed in the General Medical and harmaceutical Regulations. Other applinces would be obtained through the hosbital service.

streptomycin

GROUP-CAPTAIN C. A. B. WILCOCK asked he Minister of Health on July 14 to what extent streptomycin was in short supply in

this country because of the cost in dollars of its purchase in America, and whether he would outline the present supply position. MR. B. LEVY asked the Minister how the medical advisers to his Department assessed the value of the drug, and whether its availability in this country was limited by any other factor than unavoidable scarcity. MR. C. J. SYMONDS asked how many patients were on waiting lists unable to obtain treatment for lack of the drug.

MR. BEVAN: Streptomycin is not in short supply because of its cost in dollars. Production on quite a large scale over here has begun. Already, together with pur-chases still being made from the U.S.A., it is enough to cover all medical needs for which the use of the drug is so far reliably indicated—and shortly it should do do so without any need for purchasing abroad. I am advised as to the purposes just mentioned by the Medical Research Council. There is still some limitation of suitably staffed beds and therefore some waiting lists, but—now that I am in a position to do so, since July 5-I am asking all regional hospital boards to arrange additional facilities wherever they can.

BUSINESS CHANGES

MR. SAMUEL HILL, M.P.S., has opened a phar-macy at the Cross, Carfin, Motherwell. MR. E. WILLARD JENKINS, Ph.C., has been ap-pointed chief pharmacist to the Royal South Hants Hospital, Southampton.

MR. D. K. WAITE, M.P.S., has acquired the pharmacy at 86 Barkerend Road, Bradford, formerly carried on by Mr. R. H. Stephenson, M.P.S.

CRACK PULVERISING MILLS, LTD., 49 Eastcheap, London, E.C.3. The company's telephone number has been changed to Mansion House 4406.

BRISTOL CO-OPERATIVE PHARMACIES, LTD., have acquired the pharmacy of Mr. D. A. Ball, M.P.S., 67 Wells Road, Bristol, 4, and have opened a new pharmacy at Frome Valley Road, Stapleton, Bristol.

THE BOARD OF TRADE EXPORT LICENSING BRANCH is transferring on August 3 that section at present operating from 4 Fenchurch Avenue, to Regis House, King William Street, London, E.C.4 (Telephone: Avenue 3111. The headquarters of the branch remains at Stafford House, King William Street, London, E.C.4 (Telephone: Mansion House 4555).

COMING EVENTS

Wednesday July 28

MANCHESTER PHARMACEUTICAL GOLFING SOCIETY, Hopwood Golf Clu's, Middleton (No. 17 bus from Cannon Street), Four-ball Stableford com-petition for Robinson's prize.

BIRTH

McNeILL.—On July 6, the wife of John A. McNeill, M.P.S.N.I., 1 Salisbury Gardens, Belfast, of a daughter.

MARRIAGE

TWEEDY — DAVIES. — At Upton-by-Chester, on July 16, George D. Tweedy, Brackpan, South Africa, to Therese Davies, younger daughter of Mr. Clwyd Davies (a representative of Evans Medical Supplies, Ltd.), Moston-by-Backford, Chester.

DEATHS

COATES.—On July I, after a short illness, Mr. Udolphus Aylmer Coates, M.P.S., 255 Coalclough Lane, Burnley, Lancs, aged ninety. Mr. Coates qualified in 1882. After experience in retail and hospital pharmacy he joined Parkinsons, Ltd., Burnley, in 1888, and remained with the company as head chemist and analyst for forty years until his retirement. Mr. Coates was the first chairman of the Burnley Branch of the Pharmaceutical Society and a founder member of the North of England Branch of the Society of Public Analysts. He was also a prominent Freemason.

DRUMMOND. — At Dunalister, Major's Loan, Falkirk, Stirlings, on July 2, Mrs. Jessie Wishart Drummond, widow of the late Mr. Robert Gordon Drummond, M.P.S.

FAIRBAIRN.—On July 6, Mr. James Fairbairn, M.P.S., 103 Longley Road, Tooting, London, S.W.17, aged sixty-six.

HENLEY.—On June 21, Mr. George Henley, 27 Ashburnham Road, Hastings, formerly of Lyme Regis, Dorset, aged eightysix. Mr. Henley qualified as a chemist and druggist in 1888.

INNES.—At a nursing home in Edinburgh, on July 7. Mrs. Margaret Innes, widow of the late Mr. George Innes, M.P.S., Edinburgh.

KEARNEY. — On July 3, Mr. Alfred Kearney, M.P.S., 11 Nelson Road, Greenwich, London, S.E.10, aged fifty-eight.

LANGHAM. — On July 1, Mr. Ebenezer Langham, M.P.S., Elmcott, Bursledon, nr. Southampton. Mr. Langham qualified in 1896.

LILLIS.—On July 17, Mr. John Placid Lillis, M.P.S., 155 Carshalton Road West, Sutton, Surrey, aged fifty-seven. Mr. Lillis was for many years on the executive staff in London of Timothy Whites & Taylors Ltd. For the past four and a half year he had been superintendent director o Heppells (1932), Ltd.

MORRIS. — On July 5, Mr. John Elia Morris, M.P.S., 28 Jepson Road, Shire green, Sheffield, 5. Mr. Morris qualified in 1910.

NESS.—At 11 Lauriston Place, Edin burgh, on July 4. Mrs. Mary McCulloci Ness, widow of the late Mr. Thomas Ness M.P.S.

ROBB.—At Quarrylands, Exeter, Devor on July 12, Mr. William Austin Robb M.D., F.R.C.P., pathologist to the Royz Devon and Exeter Hospital, aged fifty-five Mr. Robb qualified as a Pharmaceutica Chemist in 1914 and served with the Royz Army Medical Corps in the 1914-18 wai He qualified M.B., B.S., in 1924, as M.D London, in 1926, and became a Fellow c the Royal College of Physicians in 1945 Dr. Robb was a member of the action an uses committee of the Codex Revision Com mittee. He contributed a number of paper to the medical Press, including "The Siler Gap in Blood-pressure Estimations" an "Fractional Test Meals."

SALTHOUSE.—At Ancoats Hospital, Mar chester, on July 6, Mr. Richard Salthouse M.P.S., 307 Oxford Road, Mancheste: aged fifty-eight.

SCOTT. — At Midknock, Westerkirk, o July 11, Mr. John Ernest Hamilton Scot M.P.S., 37 High Street, Hawick, Roxburgh Mr. Scott had been in businesss in Hawic for thirty-four years. He served his at prenticeship with Wilson & Paine, cherr ists, Hawick, and had London experienc with Allen & Hanburys, Ltd., and Savor & Moore, Ltd., before returning to Hawic in 1914 to take over for Mr. R. K. Kenned the business of David Kennedy which h carried on under that name until his deat

SULLIVAN.—On July 12, after a short il ness, Mr. Bartholomew Christopher Sull van, M.C.P.S.I., Mallow, co. Cork. Regis tered in 1943, Mr. Sullivan joined th Council of the Pharmaceutical Society i November 1947. He had been associate with pharmacy in the south of Ireland fc many years and was the proprietor of business at Mallow. He was closely assoc ated with the work of the Cork Guild ć Pharmacy. At the obsequies, Mr. Sullivan southern colleague at Lower Mount Stree attended as the personal representative c the president and Council.

PERSONALITIES

MR. JOHN FARRER BARNES, M.P.S., has een appointed president of the Garston otary Club. Mr. Barnes, who was formerly anager of the business of L. W. Mussel, td., is a director of J. Farrer Barnes, Ltd., nemists, Liverpool and Garston.

MISS DOROTHY M. JONES, M.P.S., who as been elected for a further term of



office as president the National of Association of Women Pharmacists, has been a member of the Association committee for ten years She has held office as assistant employment secretary, and from 1941-47 was publications officer. Miss Jones served her apprenticeship with Lady Chemists, Ltd., Mill Hill,

ondon, N.W.7. After qualifying in 1929 he spent a few years in retail pharmacy efore becoming an assistant pharmacist t Croydon General Hospital. In 1938 he was appointed pharmacist to the olingbroke Hospital, Wandsworth Comon, London, a post she still holds. Miss pnes is on the committee, and a former ce-chairman, of the London Branch, build of Public Pharmacists.

MR. T. H. WALTON (managing director t Kempac, Ltd., Batley, Yorks) has retired ther forty-five years' service with the comany. Before retiring he presented his orkpeople with £1 for each year of comleted service.

MR. ANTHONY QUAYLE, grandson of the the Mr. John Overton, a director of Robert umner & Co., Ltd., wholesale chemists, iverpool, has been appointed the theatre irector at Stratford-on-Avon. Mr. Quayle an actor, producer and novelist.

MR. WALTER R. BEARDSLEY (president of files Laboratories, Inc., Elkhart, U.S.A., nd a director, Miles Laboratories, Ltd., ridgend, Glam.) has been elected presient of the Proprietary Association of merica.

MISS S. M. BAIKIE, daughter of Mr. ohn Baikie, M.P.S. (proprietor of Iliffe Sons, Market Place, Nuneaton, Waricks) has gained her B.Sc. degree in chemistry, Birmingham University. In September Miss Baikie is to take up an appointment on the research staff of Glaxo Laboratories, Ltd., Greenford, Middlesex.

MR. F. J. BOLTON, B.Sc., F.R.I.C., the secretary and treasurer of the Edinburgh Section, Society of Chemical Industry, who in that capacity took a leading part in organising the annual meeting of the Society in Edinburgh (see p. 101) is works manager of J. F. Macfarlan & Co., Edinburgh. He entered the pharmaceutical industry in London on leaving school, and after parttime study in chemistry, graduated from Birkbeck College, University of London. Mr. Bolton has published a number of papers on pharmaceutical chemistry. He has held his present post with J. F. Macfarlan & Co. since 1941.

MR. W. T. ELDER, M.P.S., who has been elected to a second term of office as presi-

dent of the Aber-Pharmaceudeen tical Association. owns three pharmacies in Aberdeen. Apprenticed with the late Mr. P. A. Abel, Inverurie, Aberdeens, he qualified in 1922, and after serving with as assistant Messrs. R. Gordon Drummond, Falkirk, and A. P. Wallace, Aberdeen, commenced busi-



ness on his own account at 176 George Street, Aberdeen, in 1927. Mr. Elder has taken an active interest in pharmaceutical affairs in Scotland. He has been a member of the Executive Council of the Scottish Pharmaceutical Federation since 1935, a member of the C.F. Council for four years, and is the present chairman of Scot-tish C.F. Committee. He was a member of the Scottish Standing Committee on N.H.I. and of the General Council of Panel Chemists, Scotland, and for the past seven years he has served as secretary of the Aberdeen and North-eastern Scottish Branch of the Pharmaceutical Society. He is secretary of the Tocher Medal Committee, a member of the Aberdeen Pharmaceutical Committee (under N.H.S.), and was chairman of the C.F. propaganda committee, 1946-48. He has just been elected to the Executive of the North British Executive of the Pharmaceutical Society.

TRADE NOTES

Shampoo Restyled.—A "new look" has been given to the pack of Camilatone shampoo by the manufacturers, Camilatone, Ltd., Welsh Harp, Hendon, London, N.W.9. The new pack is illustrated on another page.

Heaviest Advertiser. — A. Ibbetson & Co., Ibcol Works, Great North Road, Stevenage, Herts, record that in recent months they have been the largest advertiser in the field of germicides and disinfectants.

Price Correction.—The price of Zems herbal liquorice tablets was incorrectly reproduced upon an illustration of the tin in the company's announcement in the C. \mathcal{G} D, last week. The correct price is 18, $4\frac{1}{2}d$. per tin.

Bunion Salve. — A bunion salve introduced by Clay & Abraham, Ltd., 87 Bold Street, Liverpool, 1, has been tested out clinically before marketing and "found to be extremely efficacious." The salve, which is in screw-capped glass pots, is nongreasy.

Unsigned Orders.—Keene's Laboratories, Ltd., Elswick Road, Newcastle-on-Tyne, 4. state that many order cards have been returned to them without the name and ad dress of the sender. Any chemist who has ordered Perox Chlor but not received it is asked to communicate with the company.

Veterinary Penicillin Injection. — Burroughs Wellcome & Co., 183 Euston





R o a d, London, N.W.1, have in-

troduced Wellcome brand penicillin intramammary injection in single-dose collapsible tubes for the treatment of bovine mastitis. The nozzles of the tubes are specially designed to facilitate insertion into the teat canal. The method facilitates speedy administration, and eliminates the risk of udder tuberculosis transmitted by injection instruments. An infected quarter may be treated in a few seconds, and the empty tubes are discarded after use. Freely Available. — R. Demuth, Ltd. Farnham, Surrey, are now offering freely their Spic colour-tone hair rinse, which is based on patents covering the use in this type of preparation of new chemicals to afford increased "fixation" and improve lustre and colour gradation.

Novel Sachet Pack. — Bandbox crean shampoo for dry hair has been made avail able by the manufacturers, Ashe Laboratories



Ltd., 120 Victoria Street, London, S.W.1, i a novel and attractive individual pack. Th cream is contained within a shaped sache one end of which is crimped into the spir of a card folder. The card, both open an closed, is shown in the illustration above.

Distribution Change. — John Knc (Stoke-on-Trent), Ltd., Jaynox Work King Street, Fenton, Stoke-on-Trent, hav been appointed by MacLennan Bran Products, Ltd., 9 Montrell Road, Londo; S.W.2, the sole distributors of Pheriban tal lets. The product has been accepted for the C.F. list.

Hairbrushes.—F. Greif & Co., Ltd., 15 Regent Street, London, W.1, offer deliver within four weeks under present condition of their Paragon ladies' and gents' woode backed, rubber-cushioned hairbrushes, co structed with wire pin, plastic pin or Nyle tuft. Details of new prices may be o tained from the company on application

Advertised Hand Cream. — To link i with advertisements now appearing in the Press for Marion Moore's witch-haz jelly the makers, Hannetta, Ltd., Humb Road, London, N.W.2, offer attractive d lay material. The distributors to chemists re E. Davids & Co., Ltd., 378 Essex Road, .ondon, N.1.

Lipstick Colour Chart. — A showcard iving the actual shades of the seven varieies of Goya Grandee lipstick has been isued by Goya, Ltd., 161 New Bond Street, ondon, W.I. The same makers' travelize perfumes, to which attention was reently drawn in these columns, contain ufficient for two or three weeks' use and re thus ideal for use on holiday. They are not in the accepted sense "trial" perfumes.

Raw Materials. — Among advertisers whose announcements in this week's issue re devoted to crude drugs, essential oils or naterials for use in manufacture are W. M. DELF (LIVERPOOL), LTD., Delco Works, Liverpool, 9 (soft and liquid soaps); A. G. HERSOM, 142 Canbury Park Road, Kington-on-Thames (essential oils and perfume compounds, including materials matched gainst customers' samples); KIMPTON BROS., LTD., 110 Fenchurch Street, London, 2.C.3 (Red Carnation brand gum tragacanth); J. F. MACFARLAN & Co., 9.2 Abbeynill, Glasgow (drugs and opium alkaloids); and STAFFORD ALLEN & SONS, LTD., Wharf Road, London, N.1 (essential oils).

Holiday Closing.—A. DE ST. DALMAS & Co., LTD., Junior Street, Leicester, announce a "staggering" arrangement for the annual holiday at the works. The holiday will be spread over three weeks, July 23 until August 16. During the period July 29-August 9 only a skeleton staff will be available at the works. Urgent items will have special attention. — RICHARD DANIEL & SON, LTD., announce that their offices, warehouses and laboratories at Derby and Ashton-under-Lyne will be closed for August bank holiday from Friday evening, July 30 to Tuesday morning, August 3.— The offices and warehouse of GENATOSAN,

LTD., Loughborough, Leics, will be closed from 5 p.m. on July 30, until 9 a.m. on August 3 (urgent supplies from John Bell & Croyden, Wigmore Street, London, W.1).-The offices and works of GLAXO, LTD., Greenford, Middlesex, will be closed from Friday evening, July 30, until Tuesday morning, August 3. Émengency orders will be dealt with on July 31 from 8.30 a.m. until noon.-The offices and factory of HIRST, BROOKE & HIRST, LTD., Sheepscar Works, Leeds, 7, will be closed from Friday evening, July 30, until Wednesday morning, August 4.—The works of R. HOVENDEN & SONS, LTD., 41 Britannia Row, London N.1, will be closed from Friday evening, August 6, until Monday morning, August 23.-The Old Trafford works of PHARMACEUTICAL LABORATORIES GEIGY, LTD., National Buildings, Parsonage, Manchester, 3, will be closed for the annual holiday from July 24 to August 2, The head office of the 1948, inclusive. company will be open as usual during the works holiday week .- The order department of PHARMACEUTICAL SPECIALITIES (MAY & BAKER), LTD., Dagenham, will be closed from noon on July 30 until 9 a.m. on August 3.-The laboratories and offices of SHARPE & DOHME, LTD., West Hill Laboratories, Hoddesdon, Herts, will be Closed from Friday evening, July 30, until Tuesday morning, August 3. (Urgent re-quirements from John Bell & Croyden, 50 Wigmore Street, London, W.I.)

Proprietary Articles Trade Association

Alterations to Protected List (Part 1).—Musterole Fine Products, Ltd. (distributors, Thos. Christy & Co., Ltd.). Bonus terms to retailers: M.O. magnesia oil, one doz., invoiced as eleven only. Musterole brand mustard ointment, one doz., invoiced as eleven only; four free pots with each order for three doz. (i.e., three doz. and four pots invoiced as three doz.).



SPEEDIER DELIVERY SERVICE.—Fleet of delivery vans assembled by Allen & Hanburys, Ltd., Bethaal Green, London, E.2, to enable orders received from destinations serviced each week to be dispatched within four working days, and orders from destinations serviced fortnightly and monthly to be dispatched within five working days if received five days prior to scheduled time of departure. Chemists are invited to write for the special order forms now available to customers from the company's offices.

INQUESTS

Took Sodium Nitroprusside. — At an inquest in Southampton recently on a patient who had been found dying at the Southampton borough hospital, and later died, an empty bottle that had contained sodium nitroprusside was stated to have been found beside the bed. The bottle had been kept in a room outside the ward. A verdict of death from poison selfadministered was returned.

Overdose of Barbiturate. — An open verdict was recorded at Lewisham recently on a veterinary surgeon found dead in his surgery after taking an overdose of a barbiturate. A surgery assistant said that her employer was taking tablets of a barbiturate for sleeplessness; he had been worried on a professional matter. A pathologist said that it was possible for an overdose of the drug to be taken accidentally, previous doses having been forgotten.

Sulphonamide Sensitivity. — At an inquest at Cardiff recently on a woman who had died after taking sulphathiazole tablets administered in the treatment of pneumonia, the prescriber stated that, two days after the course of tablets was commenced, the woman's condition deteriorated and a rash developed. A pathologist considered that the woman had been particularly sensitive to the drug; in his opinion death was due to necrosis of the liver and spleen caused by the sulphathiazole. The verdict given was of death by misadventure, in accordance with medical evidence.

Supply of Drugs Queried.—At a Suffolk inquest recently on a thirty-three-yearold woman a doctor stated that he had found the woman, his patient, dead in her room. Nearby was a box containing four barbitone tablets. He had given her seven the previous evening. He was surprised to find death had occurred so quickly because three of the tablets would have produced deep unconsciousness. The doctor was not satisfied as to where the woman had obtained the drugs responsible for death. The coroner returned a verdict of suicide while the balance of the mind was disturbed.

"Death by Misadventure."—At an inquest at Greenwich recently on Mr. Alfred Kearney, manager of Foster & Sons (Kent), Ltd., 11 Nelson Road, London, S.E. 10, who had died in hospital from morphine poisoning, a verdict of death by misadventure was returned. Mr. Kearney qualified as a chemist and druggist in 1911. Mr. C. H. Foster, M.P.S., said he had formed the opinion that, on the day before Mr. Kearney died, he had been drinking whisky. Mr. Kearney told him that he had taken two drachms of morphine. Returning the verdict the coroner said that Mr. Kearney had probably taken the two drachms of morphine without realising what its effect would be.

LEGAL REPORTS

Pharmacy Act Fines.—At Nuneaton police court recently, Nuneaton Co-operative Society, Ltd., were fined £3 on each of five charges relating to the sale by retail, at their premises at The Square, Attleborough, of a poison contained in a medicine. It was stated in court that when the inspector of the Pharmaceutical Society visited the shop he was told the qualified chemist had left the previous day on his honeymoon; an unqualified assistant admitted having dispensed the five prescriptions containing poison. For the defence it was stated that the pharmacy had been open for eighteen years and never before had there been an offence of this kind.

Eire Poisons Cases. — At Dunfanaghy, co. Donegal, on July 6, Joseph McQuaide, proprietor of McQuaide's Medical Halls, Falcarragh, and Dunfanaghy, co. Donegal, was summoned by the Pharmaceutical Society of Ireland for breaches of the Pharmacy and Poisons Acts in allowing an unqualified person to sell to an unknown person, in containers not properly labelled (a) a preparation containing morphine and (b) commercial hydrochloric acid. Evidence of purchase was given by an inspector of the Society. For the defence it was stated that a qualified person had been engaged to manage the shop, but had not been due to arrive until the day after the inspector's visit. A fine of 10s., with £5 costs, was imposed in each case. In the same court the Doe Co-operative Society, Creeslough, co. Donegal, were summoned for breaches of the Pharmacy and Poisons Acts in selling Rodine rat poison through an unqualified person, and without disclosing the name and address of the seller on the package. The justice found both offences proved, but applied the Probation Act, awarding the Pharmaceutical Society £10 to cover costs. The solicitor for the Co-operative Society gave an undertaking that the Society would discontinue selling poisons except those covered by their licence.

July 24, 1948

GUIDE TO NEW MEDICAMENTS

nformation about new proprietary medicaments to be supplied principally on prescripons. Editorial recommendation is not implied. Reprints obtainable on application.

PARAMISAL SODIUM

IANUFACTURER: Herts Pharmaceuticals, Ltd., Welwyn Garden City, Herts.

DESCRIPTION: Para-aminosalicylate (prepared as a sterile 20 per cent. solution, in ampoules).

ses: In tuberculous empyemata, etc.

OSAGE: 10 mils of 20 per cent. solution, by intrapleural injection, twice weekly. Iow SUPPLIED: Boxes of six 10 mil ampoules.

ARMO-NOESTROL and ARMO-NOESTROL FORTE TABLETS

IANUFACTURER : Armour Laboratories, Ltd., Lindsey Street, London, E.C.I.

ORMULA: Armo-Noestrol tablets: Dienœstrol 0.1 mgm. Phenobarbitone 16 mgm. Armo-Noestrol Forte tablets: Dienœstrol 0.3 mgm. Phenobarbitone 16 mgm.

NDICATIONS : Menopausal disorders and dysmenorrhoea.

DOSAGE : One tablet twice a day.

IOW SUPPLIED: Bottles of 50, 100, 500 and 1,000 tablets.

NEO-EPININE

MANUFACTURER: Burroughs Wellcome & Co. (The Wellcome Foundation, Ltd.), 183-93 Euston Road, London, N.W.1.

DESCRIPTION: Compressed tablets each containing 20 mgm. of dl-isopropylnoradrenaline sulphate (dl- α -3 : 4-dihyroxyphenyl- β -isopropylaminoethanol sulphate).

NDICATION: Bronchial asthma.

DOSAGE: Initially, usually 10 to 30-mgm. thrice daily; afterwards, according to individual requirement. Administered sublingually: should not be swallowed.

Iow SUPPLIED: Bottles of 25 and 100 tablets. Each tablet is scored for division.

NOTES: Neo-Epinine brand *dl*-isopropylnoradrenaline sulphate is chemically identical with the substance that has been widely but incorrectly described as "isopropyladrenaline."

HEPARIN (EVANS)

MANUFACTURER : Evans Medical Supplies, Ltd., Speke, Liverpool, 19.

DESCRIPTION : A pure, pyrogen-free heparin.

- JSE: In blood transfusions and vascular surgery, post-operatively, and in thromboses, blood analyses, etc.
- DOSAGE: For the interrupted dose method 5,000 units may be administered at intervals of four hours up to a total of 25,000 units per day. In the continuous drip method 10,000 to 20,000 units are added to one litre of 5 per cent. sterile dextrose or isotonic sodium chloride solution, and the product injected at the rate of about twenty drops per minute.
- How SUPPLIED: As (a) a nearly colourless, stable solution in strengths of 5,000 and 1,000 i.u. per c.c., in ampoules of 5 c.c.; (b) a powder in glass containers of 100,000 i.u.; and (c) heparinised tubes (10 c.c.) containing 100 i.u. in the form of a dried film.
- NOTES: The effects of heparin are dissipated within three hours of injection, but can be readily neutralised by an intravenous injection of protamine sulphate; 2 c.c. of a 2 per cent. solution of protamine sulphate should be sufficient to neutralise the effects of 5,000 units of heparin.

THE HARD WAY

Mr. C. H. Ingamells, M.P.S. (treasurer of the King's Lynn Branch of the Pharmaceutical Society), describes his fifty-five years' experience

I was born on May 29, 1882, in a small hamlet, Skirbeck, now merged into the borough of Boston, Lincs, being the eldest of four sons of working-class parents. My father was called an excavator or

navvy. On my ar-

rival the doctor informed my mother

I should one day

become a clergyman or a doctor,

but the nearest I got to that was, latterly, tobeknown among my friends and customers as

"Dr. Charlie." At

the age of ten-anda-half, I passed the

examination allow-

ing me to leave school, and I ob-



Mr. C. H. Ingamells

tained a part-time situation as errand lad with Mr. W. Bullivant, M.P.S., West Street, Boston. My mother said (and how correctly), "Now you have started work there will be no leaving off." My first pay packet was is. 6d. Later I went full time to Mr. Bullivant, receiving at first 2s. 6d. per week, and after serving with him for several years a certain casual remark from him proved to mark the starting point of my career. He said, "I wish you had been a better scholar, Charlie, because perhaps I could have made you a chemist." I replied, "You don't know what kind of a scholar I am, sir." He gave me some home-work for a week, and I was pleased with myself and so was he. He then suggested that I should study particularly the metric system and, possibly, sit for the preliminary examination of the Pharmaceutical Society. I passed the examination at Lincoln, and I was then indentured as an apprentice.

Never Took College Course

After over four years of hard and interesting study, well tutored, I had gained a knowledge of all branches of the trade, making practically every B.P. preparation, and testing and standardising preparations, and I think I knew Squire's Companion backwards. Shortly after my twenty-first birthday I presented myself at Bloomsbury Square for examination. It was the first time I had ever been in a college. I did

well until I came to script reading. complained of the scribble but the examiners pointed out the papers were actual prescriptions. I said it was shameful, but realised afterwards I didn't have to read them, but guess at the combination. T was very youthful-looking, and I well remember the examiners suggesting that, if they passed me, there was nothing to stop my commencing business on my own. They thought I would do well to have first more experience in reading scripts. I took a situation with Mr. W. Baxter, Bromley, Kent, and after nine months I had a second attempt at the examination, and passed. I think it is a remarkable achievement for a son of a working man to have become a chemist without any college training.

First Jobs as a Chemist

I received 32s. 6d. per week as my first pay as a chemist, but later, five months after marrying, I obtained a situation as manager of a branch shop of Carter, White & Co., Grimsby, at $\pounds 2$ per week. In April, 1908, I became manager for Mr. C. Wass, M.P.S., at his branch shop, Long Sutton, Lincs. Mr. Wass offered me a partnership, and I accepted, taking onetenth shares, and soon acquired one half of the business. In January, 1919, I bought over Mr. Wass' share and the pharmacy became my own. I carried on the business until November 1, 1947, and during that time saw two competitors leave the town.

My advice on how to run a business is to have confidence in oneself and in the business; work hard and play hard, as I have always done. See that there is cleanliness in all around you. Be courteous, tactful, moderate in all ways, look after and know your own business, never worry about your competitors, use your windows for the most profitable lines. Never cut prices. Never be late. Take interest in all matters relative to your business. Attend branch meetings if at all possible. I did! Belong to as many pharmaceutical and other organisations as possible, and take part in local activities, though not necessarily council or political work. At one time I held sixteen offices, and at present I am treasurer of the King's Lynn Branch of the Pharmaceutical Society, in addition to still holding a number of local non-pharmaceutical offices.

I have seen many changes in the class of trade I have done. When first I came to Long Sutton we handled paints, varnishes and distempers and even dog biscuits and paraffin. We had many customers who took tinct. opii and bought opium daily by the two-pennyworth. The wine and spirit department I never pushed. I had a small optical practice, and rather a large photographic business until the last war. Since then my business developed in what I consider the right direction, with a fair amount of N.H.I. work. I only had two lines of my own ready for handing

N.H.S. PAYMENTS TO CHEMISTS

In a memorandum to Clerks to Executive Councils the Minister of Health gives instructions that chemists should be required to send in bundles of prescriptions for pricing as under the National Health Insurance scheme [but see below]. Any N.H.I. prescriptions dispensed on or after July 5 should be included with N.H.S. prescriptions; they will be priced accordingly. Rates of remuneration for pharmaceutical goods and services in the "interim" period (see C. & D., June 19, p. 800) are to be as already notified and pricing offices will notify Executive Councils of the amounts due to chemists in accordance with these rates. A suggested form of claim for payment for rota services is also being sent to Clerks.

A Press announcement issued by the Ministry of Health draws attention to the requirement on invoice form E.C. 34, now being distributed by Executive Councils, that chemists should declare the number of prescriptions (not scripts or forms as under N.H.I.) sent to the Bureau for pricing. If this requirement is not met, or if the parcel is not sent by the third of the month, there may be delay in payment.

Method of Dispatching Prescriptions

The note makes clear that chemists need no longer hold contracts with more than one Executive Council, Whether or not they have taken out more than one contract, they should, for each set of premises, send all prescription forms in a single bundle to the Pricing Bureau, together with a single invoice made out to the Executive Council for the area in which the premises are situated. [This procedure supersedes the news paragraph and comment included in these columns last week (pp. 69 and 86).]

Chemists are requested to sort out of their prescriptions those of net ingredient over the counter—children's gripe mixture and influenza and cold mixture, but I used to suggest to my customers that I should make them up special mixtures. It was surprising how this side developed, and how profitable it was, my prices being 2s. 6d. for 6-oz. mixtures. In the early days it was a regular thing to have on Saturday night an average of 12 x 2 lb. packets of horse condition powders made up from customers' own recipes; including what they called devils' dung, resin, genisis and many unknown remedies. We used to make grease and physic balls by the dozen.

cost 5s. and over and to place them on top of the prescriptions of net ingredient cost under 5s. At the end of the interim period, instruction will be given on the manner in which chemists will be required to sort their prescriptions for pricing under the new system. The net ingredient cost of 5s. and over refers to the individual prescription and not to a script bearing several prescriptions which together cost 5s. or over.

Payment on Account

It has been agreed that payment on account should be made regularly by every Executive Council which is unable to make full payment by the fifteenth of the month following that in which pricing should have been undertaken and completed for the previous month's prescriptions. For July prescriptions, the value of the account payment is 1s. 8d. per prescription. Chemists in all Executive Council areas except three (Lancashire, Manchester and Salford) will receive this payment if they make a de-claration, identical with that entered on the invoice, of the number of July prescriptions for which payment is claimed. The declaration should be made on a printed postcard now being sent to chemists, and must be posted direct to the Executive Council in the first few days of August. For prescriptions in August and onwards and for as long as the scheme is necessary, a regular procedure will be established, details of which will be sent to chemists by their Executive Council. Chemists who have not yet sent in N.H.I. prescriptions for pricing are requested to post them off to the Bureau at once. The Press notice expresses the hope that chemists will not hold up prescriptions and send them in for several months together-a procedure that causes difficulty at the pricing bureau.



LAVENDER CULTIVATION IN TASMANIA

1. Pickers at work in the lavender fields at Bridestowe. Each acre produces one ton of flowers, from which 18 lb. of oil is distilled. Work of producing lavender oil goes on throughout spring and summer. The first lavender was sown at Bridestowe in 1922. 2. Drying. An experienced worker inspects the blooms as they lie on the drying racks in a heated drying room for three weeks. By that time 60 per cent. of the moisture has been dried out. The drying rooms hold $1\frac{1}{2}$ tons of flowers. 3. Oil distillation. The blooms are packed together for distilling and steam is passed through the condenser.







nacy "down under": how does it compare with the pharmacy ritain? The pictures provide a basis of comparison. The example n is located in a good-class suburb; its owner is a member of federated Pharmaceutical Services Guild of Australia and carries his premises the badge (top, right) of the Guild. 1. Pillng is still called for; it has not been relegated to the whole-. 2. Premises are modern and tasterully arranged; the tional carboy remains. 3. Equipment includes a small-scale sifier. 4. A good balance is neat and clean as well as accurate. Prderly arrangement of dispensed medicines facilitates checking saves time when the customer returns.

A SUBURBAN PHARMACY IN SYDNEY







GUILD CHEMIST

THE CHEMIST AND DRUGGIST

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Payment for Rota Work

NDER the National Health Service regutions the principle is now established that chemist contractor receives remuneration at agreed rates) for rota duties required om him by the Executive Council—rota uties, that is, to be performed outside norial hours of service stipulated in his conact. It is to be pointed out, however, hat nothing in the arrangements compels Council to pay money to chemists who would, for their own purposes, already be pen beyond contract hours. Indeed, there would justifiably be a public outcry if paynents were made from public funds in uch circumstances.

We wish to make the point clear in case reply given recently in these pages under N.H.S. Questions and Answers" may The ave given the contrary impression. uestion was "If I normally open beyond he required hours, shall I receive extra ayment for opening?" and we gave the eply "No, except when it is your turn for ota duty." The word "duty" was imortant. Our opinion was-and is-that where a chemist is specifically required by he Council to remain open at a particular ime on a particular evening, the Council hould be prepared to pay for the service provided. Any doubt whether the chenist is open for his own purposes or for hose of the Executive Council is soon ettled. Let him remain open for the nornal contract hours and not a minute onger. Then, if an Executive Council inds that patients are not enjoying adequate opportunity to secure their medicines, it is for that Council to take steps to require the pharmacist to do rota duty.

That is our answer in "hardship" cases, of which many have been brought to our notice. For example, a chemist, having found it necessary, before July 5, to keep open for long hours in order to cope with dispensing resulting from doctors' evening surgery hours, now feels that a competitor (who perhaps failed to meet an urgent public demand in those days) is now reaping an unmerited reward. The reason his own claims for rota payment meet with no response has been suggested. Let him take the "diplomatic action" outlined.

Tax and Turnover

According to Board of Trade "sampling" figures, stocks of "chemists' wares" in retail shops at the end of May were (at cost) 3.4 per cent. above the figures at the corresponding date in 1947. The present tendency among retailers, as we are well aware from information supplied by wholesale distributors and manufacturers, is undoubtedly to adopt a conservative policy in buying. Although the principal reason for this caution may be the unmistakable signs of reduced purchasing power in the public, an equally important factor is the uncertainty about future changes in purchase tax rates. Retailers, and even some wholesalers, are deterred from laying in stocks of goods on which the purchase tax may, as a result of the changed machinery affected by section 20 of the Finance (No. 2) Bill, be reduced almost at a moment's notice. With the possibility of loss from that cause held over their heads, traders are naturally reluctant to take risks. In consequence, manufacturers' turnover of goods is retarded and a greater proportion of their capital is tied up in goods than is compatible with all-out effort in production. Not surprisingly, the new power of the Treasury has been the subject of a complaint to the Chancellor by the National Union of Manufacturers, who state "Manufacturers are finding that wholesale and retail distributors are reducing their stocks, particularly of seasonal goods, but are expecting delivery when the demand arises, and this has placed the burden of a heavy volume of stock on the manufacturer." The Union has asked for

an assurance that purchase tax will not be varied without prior consultation with the industry concerned. We trust that the Chancellor will give a sympathetic hearing to this legitimate request.

Prospects for British Proprietaries in Australia

MANY British proprietaries are established in Australia, and in the advertisement pages of Australian pharmaceutical periodicals British names predominate. Has saturation been reached or is there still good prospect of increasing exports in the Dominion? Can newcomers enter the market with any prospect of success?

An Australian trade visitor to this country has given us his views on these questions. In future, he argues, products of British origin will be able to establish or maintain themselves there only if they are manufactured in Australia. Two factors are coming to have a crucial bearing on the question. First, the cost of "laying down" imported goods in Australia has increased considerably. Secondly, Australian brands similar to imported proprietaries now compete with and undersell many of the imported items.

The price at which goods are exported by the maker for sale in Australia includes manufacturer's profit plus margin provided for advertising. Usually it corresponds to the price at which the goods are sold to wholesale distributors in England. The rate of duty applicable to a product in Australia is levied on the home consumption value or invoice price, whichever is the higher. The Australian importer pays £A125 10s. for every £100 (sterling), plus anything from $12\frac{1}{2}$ to 50 per cent. duty on the "loaded" export price; he pays for the cases (on the cost of which he also pays duty), while freight, insurance, landing and port charges are details affecting the price. all To the total of these items, representing the cost to him of the goods, the importer or agent adds a margin for the wholesale distributor, plus sales tax (10 to 25 per cent.). From the resultant figure is worked out the price paid by the retailer (not less than 25 per cent. on the selling price to the consumer), giving the price the public is asked

to pay. Those handicaps attend any attempt to establish a place in the Australian market for finished goods exported from Britain. Moreover, Australian manufacture, packing and methods of sales promotion today stand comparison with overseas standards.

Already today, under English, American or Australian brands, a wide range of ethical and advertised proprietary medicinal products are manufactured and sold in Australia, and in the cosmetic field nearly all the well known and largely advertised branded products of English and U.S. origin are produced and sold. Manufacture in Australia does not, of course, necessarily involve setting up a factory. There are Australian agencies which undertake both to manufacture and to distribute the goods of a number of overseas companies. Any British manufacturers who take advantage of these facilities benefit by the special character and high consuming capacity of the market. The spending power of the Australian people is claimed to be as high as that of any other nation in the world. not excluding the United States of America. The population totals only 71 millions (less than the population of Greater London) yet its trading banks hold deposits of £650 millions, its savings banks £663 millions (equal to about £90 per head), its life assurance companies have a premium income of £30 millions per annum and assets totalling £316 millions its fire and marine insurance companies a premium income of £20 millions per annum. The net value of all primary production is £278 millions per annum: of secondary industry, £886 millions. The Australian market thus invites attentior from British manufacturers not only for it immediate prospects but for the certainty of its rapid future expansion.

Prescription Problem Solution

The correct rendering of the prescription reproduced in The Chemist and Drug gist, July 17, p. 86, is as follows :---

> Mist. Pot. Cit. c. Hyoscyam. 3ss. t.d.s. 3viii Tab. S'thiazol. i t.d.s.

PHARMACEUTICAL SOCIETY OF NORTHERN IRELAND

MEETING of the Council of the Pharmaeutical Society of Northen Ireland was eld in Belfast, on July 16, the president Mr. John McGregor) in the chair. Also resent were Messrs. P. R. W. Shinner treasurer), Walter C. Tate, J. McDowell, J. Abernethy, W. P. Ewart, S. E. Campell, H. F. Moore, F. R. Moore, H. W. Jamble, W. H. Boyd, Professor E. B. C. Mayrs and Professor J. Small and Mr. W. Jorman (secretary). Apologies for absence vere received from Mr. H. H. Cowzer vice-president) Mr. J. Irwin and Mr. H. P. lrossin.

THE PRESIDENT welcomed Mr. McDowcll on his return to the Council following his llness. The SECRETARY reported receipt of a letter from the Ministry of Home Affairs enclosing a memorandum on pharnacy administration during 1947. On the ninutes of the Education Committee cerificates of apprenticeship were granted to elix O'Kane and Michael J. Bradley, of Belfast. A further application was refused on the ground that the examination certificate submitted did not show a pass in the requisite subjects. The Finance Committee recommended that a sum of $\pounds750$ should be put on deposit in the Belfast Savings Bank and this was approved.

Examination Results Discussed

Reporting on the June examinations of the Society THE SECRETARY said that in the Final Part II there were forty-three entrants of whom thirty-nine sat. Thirteen passed and nine were referred, the remaining seventeen being failed. Of those referred three were in pharmaceutics, five in chemistry and eleven in physiology. In the Final Part I examination fifty-nine entered, fifty-eight sat, twenty-five passed and twenty-nine failed. In botany and zoology four were referred, in chemistry two, and in physics none. In reply to questions THE PRESIDENT said he thought that the better showing in physics was due to the fact that the candidates were offered a slightly wider choice of question. In the Final Part I examination eight of the students were from provincial centres and three passed, one of those with the best performance was from Portadown. Two of the candidates in the Final Qualifying examination reached the Gold Medal standard. The secretary was instructed to look into the question of another form of

award as it was no longer possible for the Society to make awards in gold.

In accordance with notice of motion MR. TATE moved that a sum of not more than \pounds go should be expended in the purchase of reference books as an addition to the library. MR. SHINNER seconded, and the motion was carried.

MR. TATE referred to a new Poison Rule made in Great Britain which puts an end to indefinite "repeat" prescriptions [of Schedule IV drugs] recently discussed. It was decided that the secretary should inquire whether the same alteration would be made in Northern Ireland. The opinion was expressed that the alteration should be made as the onus should not be left to the chemist. The question was raised as to when the synopsis of the Poisons Act, etc., would be available to members, and THE SECRETARY replied that Mr. Patterson hoped to have the details ready shortly.

Proposed Poisons List Changes

The Council returned to the consideraof the alterations proposed to tion Schedule IV of the Poisons List. Pro-FESSOR MAYRS reported that the Medical Faculty at Queen's University were in favour of the raising of the restriction on nicotine powders and surgical spirit but they did not agree with the Council that the external preparations of the sulphonamides group should be removed. The resolution proposed by the Council, he added, was wider than that put forward in Great Britain. MR. GAMBLE pointed out that the present regulation was unsatisfactory, and that in country districts there was no difficulty in obtaining the preparations referred to, including powders, particularly for veterinary purposes. This was confirmed by MR. EWART, who said that the use of the preparations for such purposes was very extensive. PROFESSOR MAYRS said that, if anything, this was evidence that the regulation should be tightened rather than loosened. MR. GAMBLE replied that he did not think the Medical Faculty had been fully aware of the case in respect of external preparations and he proposed that subcommittee should be appointed to discuss the matter further. This was agreed to. It was stated that in default of agreement between the Council and the Faculty in such matters there was no power for the Ministry to rule one way or the other.

PHARMACEUTICAL SOCIETY OF IRELAND

THE July meeting of the Council of the Pharmaceutical Society of Ireland was held in Dublin on July 13, Mr. P. A. Brady (president) in the chair. Also present were Messrs. T. C. Scott (vice-president), J. Gleeson (treasurer), C. J. Cremen, N. A. P. McKane, M. Power, P. C. Cahill, G. C. O'Neill, F. X. Meagher, T. B. O'Sullivan, H. P. Corrigan, J. A. O'Rourke, J. P. Kissane, P. F. McGrath, J. K. Whelehan, and Senator F. Loughman.

Vote of Sympathy

Before commencing the formal business THE PRESIDENT proposed a vote of sympathy with the relatives of the late Mr. Bartholomew Sulllivan, a member of the Society's Council, who had died suddenly on the previous day (see p. 108). During his period on the Council as one of the Cork representatives Mr. Sullivan had endeared himself, said Mr. Brady, to them all as a loyal colleague. The vote was passed in silence, all members standing.

Visitors were appointed to the July Licence examination, for which sixty-one entries had been received, and to the Assistants' examination, for which fortyfour entries had been received. A letter was read from the Department of Health requesting the Council to appoint a representative on the Advisory Committee under the Therapeutic Substances Act, 1932, and, on the proposition of THE PRESIDENT, Mr. P. C. Cahill (the present representative) was unanimously reappointed. A letter was read from Mr. S. J. KAVANAGH (registrar of the Veterinary Council of Ireland) stating that the Veterinary Council appreciated the Societys' promise of financial assistance in the appeal over income tax assessment.

Sale of Veterinary Preparations

MR. B. R. SMITH (secretary, Irish Drug Association), wrote that Messrs. J. J. Roche (president), D. Woulfe (vice-president), and Lyall G. Smith (an ex-president) had been appointed I.D.A. representatives on the Joint Committee (with the Society) on the sale of veterinary preparations. The PRESIDENT thought that the Council's representatives on the Committee should all be country members. Since the three representatives chosen by the I.D.A. were all city men, that made it still more desirable that they should select country representatives. On the proposal of THE PRESIDENT, Messrs. McKane, Kissane and Whelehan were unanimously chosen.

Applications from Mrs. Sheelah McGee (née Wickham), M.P.S.I., and Mrs. Mary Margaret McGarthy (née O'Donovan), Assistant, submitting marriage certificates and requesting changes of name in the register, were granted.

The Reports of the House, Law, Schools, Education and Certificates Committees were submitted and approved. The report of the Education Committee stated that two meetings had been held in June to consider a syllabus for botany and materia medica for the Licence examination. Messrs. P. A. Brady, T. C. Scott, G. O'Neill, H. P. Corrigan, P. C. Cahill and C. J. Cremen attended. Mr. Collins and Mr. O'Connor were consulted on the course at present ir. operation, and on how it might be modified to provide the Society's students with more modern instruction. The syllabus drafted by the Education Committee covers the requirements of the new B.P. Zoology is introduced, and to make it possible to teach this subject the Committee recommend the extension of the present course by fourteer days. The extension, with adjustments of teaching hours, should enable the lecturer to cover the syllabus in the time allowed for the course.

THE REGISTRAR (Mr. James G. Coleman reported on the deaths of Miss Catherine Aloysius Burke, L.P.S.I., and Mr. Samue Nevin, R.D.

Amended Regulation

MR. M. Power moved the following no tice of motion standing in his name That the regulations be amended as fol lows :--- Amend Regulation 11, Finance, p 62 of Book of Acts and Regulations, by de leting the words 'ten guineas' in line three and inserting instead the words 'twenty guineas'. That this change shall come into effect on September 1, 1948, and that the seal of the Society be affixed thereto." Mr Power felt that the present fee for register ing medical men holding the qualification L.A.H. as pharmaceutical chemists wa too small by far. The last time the fee had been increased was in 1936, when it wa raised to £10 10s. Since then the cost o running the Society's offices and the salarie of staffs had increased considerably. The feeling of many of their own Licentiates wa against that type of registration, but ther was nothing they could do about it. Ther had been an increase in such registration and possibly there would be a further in crease in future years. MR. MEAGHE

seconded. The motion was then passed unanimously.

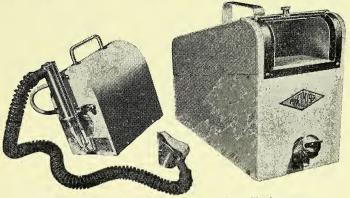
Dr. John C. Dowling, M.P.S.I., 251 Crumlin Road, Dublin, was appointed an examiner in pharmacy.

The following changes of address were notified:—Eugene J. Browne, M.P.S.I., to 58 Upper Drumcondra Road, Dublin; Henry Cashell, M.P.S.I., to 71 Shandon Street, Cork; Philip McArdle, M.P.S.I., to 1 Dublin Street, Dundalk, co. Louth; Lieutenant Michael J. Duane, L.P.S.I., to 5t. Bricin's Military Hospital, Infirmary Road, Dublin; Augustine H. Devlin, to c/o Hamilton, Long & Co., Ltd., 5 Lower O'Connell Street, Dublin; and James L. Hogan, L.P.S.I., to 72 Elleray Road, Salford, Lancs. The Licence certificates of the following were signed and sealed: Richard F. Shaw, Terence J. McDonald, and James B. Kissane. The following were elected members of the Society: Messrs. E. J. Browne, F. A. Hanley, P. M. Ryder, and Miss N. C. Lyons. The following were nominated for membership:---Mrs. L. Adams, L.P.S.I., Gleann Padraic, Howth Road, Raheny, Dublin; Richard F. Shaw, L.P.S.I., 29 Kingsland Parade, S. C. Road, Dublin; Lieutenant M. J. Duane, St. Bricin's Military Hospital, Dublin; Michael G. D. McKenna, L.P.S.I., Juverna, Howth, co. Dublin; Leo Vincent McKeever, L.P.S.I., 7 Lindsay Road, Glasnevin, Dublin; and A. A. P. Toher, L.P.S.I., Sligo Drug Co., Wine Street, Sligo.

At a meeting of the Benevolent Fund Committee, held following the Council meeting, a number of grants were passed for payment. On the motion of THE PRE-SIDENT, the thanks of the Council were tendered to the following for their donations to the Fund:—Irish Chemists' Golfing Society (\pounds 5 5s.); Messrs. H. T. McClelland, M.P.S.I., Main Street, Ballyshannon, co. Donegal, \pounds I Is.; and W. R. Such (Evans Medical Supplies (Ireland), Ltd.), \pounds I Is.; and Mayo Pharmaceutical Chemists' Association, \pounds IO IOS.

INHALATION AND AIR-STERILISATION PLANT

RECENT developments, to which attention has been drawn in these columns, in the applications of penicillin have considerably widened the sphere of use of inhalation therapy. An allelectric inhaler recently introduced is the MA 3 Aerolyser produced by Aerosols, Ltd., 65 O l d Brompton Road, London, S.W.7. The apparatus is self-contained and portable (total



Aerolyser inhalation (left) and Phantomyser air-sterilisation apparatus

weight about 15 lb.), and the compressed air supply is produced by means of a small electric motor compressor unit that can be run off any convenient light point. The air supply is driven through a jet and baffle system connected with a container for penicillin solution or other recommended drugs. Particles of about 3 microns diameter are produced which are inhaled through a flexible rubber tube and face mask. The apparatus is suitable for use in hospitals, clinics, and by general practitioners. No oxygen cylinders and accessories are required. The problem of

air sterilisation in aseptic rooms (e.g., in the preparation of penicillin injections under a Therapeutic Substances Act licence), can be solved by using Phantomyser equipment issued by the same company. The apparatus has other applications in reducing the risk of cross-infection in offices, factories, hospital wards, etc. The PD 2 model is capable of disinfection up to about 90,000 cu. ft. of air, or of sterilising about 14,000 cu. ft. of air, each hour; the MA 3 model will cope with approximately 25 per cent. of those volumes of atmosphere.

NEW BOOKS

Packaging and Display Encyclopædia 1948.—Edited by E. Molloy. 103 in. by 8 in. Pp. 880. £3 3s. George Newnes, Ltd., Southampton Street, London, W.C.2. Intended for the use of sales and advertising managers and packaging advisers, this massive volume is divided into eighteen sections. The first contains a list of trade organisations, guide to packaging regulations, etc. A section on applied packaging includes twelve pages on pharmaceutical products and fourteen on toilet goods. Two sections explain principles and practice in design and display. Thirteen sections give technical details of the use in packaging and display of metal, glass, wood, paper, board, plastics, etc., and each section is followed by a schedule of suppliers. A concluding directory lists manufacturers and products.

Dictionnaire des Produits Chimiques Commerciaux et des Drogues Industrielles. -A Chaplet. $8\frac{1}{2}$ in. x $5\frac{1}{2}$ in. Pp. 440. Fr. 1,270. Dunod, 92 Rue Bonaparte, Paris, VIme, France. Entirely remodelled, the third edition of the Dictionnaire sets out to fill, in a conveniently handled format and simply enough to appeal to many classes of user, a gap which, according to the author, has long been filled in English, German and Italian languages. The 6,000 entries are limited to items used in industry, and the style is intentionally telegraphic. The distinctive feature of the work is its inclusion in a single alphabetical arrangement of definitions of groups or classes of chemical substances (e.g., abrasives), natural raw materials (e.g., castoreum), chemical compounds (e.g., butadiene), and brand names (e.g., Abracolssolvants anglais pour enduits cellulosiques).

Argentina.—J. G. Lomax, C.M.G., M.B.E. Pp. 128. 2s. 6d. Belgium.—E. James Joint, C.M.G., O.B.E., F.R.G.S. Pp. 62. 1s. 3d. Turkey.—E. R. Lingeman, C.B.E. Pp. 228. 4s. All 9½ in. x 6 in. First three in a series published for the Board of Trade Export Promotion Department by H.M. Stationery Office. "Economic and Commercial Conditions in the Argentine Republic" is by the United Kingdom Commercial Minister in Buenos Aires; it gives a comprehensive survey of conditions in the territory. The recent scaling down of the Peron five-year plan of industrialisation has made some sections of the book out of date, but detracts little from the mass of factual information. Chemicals and chemical products are dealt with at length, and mention is made of the trade in perfumery and cosmetics, scientific equipment, instru-ments, etc. Publication of the second report-that on economic and financial conditions in Belgium and Luxemburg-coincided with the meeting of the Anglo-Belgian Joint Economic Committee in Brussels. In recent months the chemicals group has held third or fourth place in the list of United Kingdom exports to Belgium, and the author states "Dyes and other products for the textile industry are in short supply, and ethical drugs find a ready market. Pharmaceutical products in general, including patent medicines, must face competition from other countries, but our position is not unfavourable. The market has been given careful and expert attention by suppliers and the results are satisfactory." The author of the work on Turkey is the Commercial Counsellor at the British Embassy, Ankara, who provides an impressive quantity of data covering all aspects of the economic life of Turkey. including finance, foreign trade, agricul-ture, etc. British goods are recorded to be held in high esteem in Turkey, and the Turkish market to be expanding with improved living conditions. Imports from the United Kingdom of chemicals, drugs, dyes and colours in 1947 were valued at £800,000. A comparative table of principal exports to the U.K. in 1938 and 1946 includes olive oil, liquorice root and ex-tract, opium and tragacanth. Factories for the production of nitrates and soda are to be erected at an estimated cost of £3,300,000.

New and Non-official Remedies, 1947. -Council on Pharmacy and Chemistry of the American Medical Association (editor, Austin Smith). $7\frac{1}{2}$ in. x $4\frac{3}{4}$ in. Pp. 749 21s. J. B. Lippincott Co., Aldine House, Bedford Street, London, W.C.2. A re-vised record of proprietary medicinal preparations approved by the Council of the American Medical Association since its establishment in 1905, up to date to January 1, 1947. Preparations previously approved but which have failed to live up to their earlier promise have been omitted. Details given include description of product, formula, action, use and dose. Ninety-eight pages are devoted to tests and standards, and a list of distribu-tors and bibliography are appended. The introduction gives the criteria that must be met to gain recognition for a preparation by the Council.

MEDICAL ABSTRACTS

Thiouracil and Liver Function.—From an examination of eighty-one cases of thyrotoxicosis treated with thiouracil or its nethyl or propyl derivatives, Goodwin ("British Medical Journal," July 10, p. 64) concludes that deterioration of the liver under treatment should not be taken as contra-indicating the drugs, as the disease itself may be the cause. In many cases hiouracil or its derivatives improved, or had no effect on, liver function.

Reuse of Streptomycin.—In view of the shortage of streptomycin, Miller & Rowley ("Lancet," March 13, p. 404) devised a method of recovering at least 50 per cent. of the 1,000 units per mil, approximately, present in urine after streptomycin administration. The method consists essentially of adjusting the β H with sulphuric acid, shaking with charcoal, filtering, readjusting to neutral β H with sodium hydroxide solution, and adsorbing the streptomycin on charcoal. From the charcoal the antibiotic is recovered by elutriation.

Penicillin Concentrated in Bile. — Figures obtained by Tuckwell from observations on two patients who were to undergo partial gastrectomy show that a healthy gall-bladder can concentrate penicillin to a strength which may be lethal to the typhoid bacillus ("Proceedings of the Royal Society of Medicine," 1947.II.654). The penicillin concentration in the gall-bladder bile of one patient was 25 units per c.c. compared with 10 units per c.c. in the common duct bile examined at the same time. High bile concentration, which was found to be transient, required large dosage and good liver function.

Nitrogen Mustards in Dermatoses.-Dramatic response to nitrogen mustard (methyl-bis (beta chloroethyl) amine hydrochloride) is recorded by Osborne and others ("Journal of the American Medical Association," 1947.II.1123) in two patients suffering from mycosis fungoides. 0.1 mgm. per kilo of body weight was administered in 5 mils saline on three successive days. In a case of lymphosarcoma no evidence of the disease in the skin or other tissues was detectable twelve days after similar treatment. The authors suggest that the use of nitrogen mustards in treating mycosis fungoides is mainly limited to advanced patients who cannot adequately be treated with x-rays. Other drugs in the same series may prove of value in treating resistant dermatoses.

Isotope Therapy. — Radioactive phosphorus, P^{32} , is stated by Haden (" Journal of the American Medical Association," January 31, p. 308) to have been the most widely used isotope to replace roentgen therapy in leucæmia. Its effect is identical with that of other forms of irradiation, the only advantage claimed being absence of radiation sickness. The occurrence of acute leucæmia in patients with polycythæmia treated with radioactive phosphorus may indicate possible ill-effects from prolonged irradiation (due to the fact that the half-life of P^{32} is 14.3 days). Radioactive gold and manganese which have been employed, recently, have given similar results.

Human Milk Banks .-- Methods of collecting human milk in maternity wards for use elsewhere, possibly after dehydration, have been examined by Wright ("Lancet," 1947.II.121), who draws attention to the possibility of mastitis being spread by transfer of staphylococci carried from one mother's breast to another by unboiled collecting bowls or breast pumps-a risk confirmed by experiment. Thus milk collected by methods current in practice had bacterial counts ranging from 3,700 to over eight million per mil, whereas under strict precautions the milk collected gave counts of only 0-2,500 per mil. A practicable method of collection is outlined, and various heat treatments are compared. Immediate boiling was the most suitable.

Amæbic Dysentery Treatments.—Peni-cillin is considered by Wright and Coombes ("Lancet," February 14, p. 243) to have made possible a remarkable advance in the treatment of amœbic dysentery accom-panied by secondary bacterial infection. The claim is made that, if diagnosis is early enough, a high proportion of cases can be cured by any of a number of treatments described. In three groups administration of emetine for six days, emetine bismuth iodide for the next six, and Carbarsone for a further twelve days, was common, but group 1 had additionally retention enemata of Quinoxyl; groups 2 and 3 had a total of 65 gm. succinyl sulphathiazole in the first three days and a second course of E.B.I. on days 20-25; group 2 had also Quinoxyl on days 5-14, while group 3 had Diodoquin (5, 7-diiodo-8-hydroxyquinoline) on days 1-20; a fourth group had emetine and succinyl sulphathiazole for three days, E.B.I. for the next twelve, with Diodoquin three times daily for twenty days.

BUSINESS QUERIES AND ANSWERS

Subscribers are invited to address inquiries to the Editor on problems of management accounts, stock-keeping, taxation. To ensure that no information of a confidentia nature is disclosed to a competitor, replies will be given under initials or a pseudonym If it is necessary to forward documents, copies only and not originals should be sent

Agreements with Travellers

"We have a number of travellers working for us, and their remuneration consists mainly of commission on orders obtained. As disputes are frequently arising, we intend to enter into an agreement with the travellers, and it would be a great help if you could suggest suitable clauses for insertion in such agreements."—G. \mathfrak{E} G.

The agreements could state that—" The remuneration of per cent. shall be a commission of per cent. calculated on the net value of all orders obtained by him and/or repeats of such orders which are accepted and fulfilled and paid for by the buyers," also that—" after the termination of this agreement, no commission shall be payable except on orders received before the termination of the agreement." Each such agreement should be stamped.

Contra Accounts

"I buy various needs from a local trader who obtains drugs from me, and periodically either I pay him in settlement or he pays me. As a rule he has to pay me a balance, the amount of which I credit to his account. Is this the method?"—B.H.

After crediting the personal account in the sales ledger with the amount of the cheque received, the account should be balanced by transferring the amount standing to the credit of the purchases ledger account. When it is necessary to pay out a cheque in settlement, the amount should be debited to the personal account in the purchases ledger, this account being then balanced by transferring the debit balance as per sales ledger. In the event of bankruptcy, any contra account against a creditor, which is less in amount than the creditor's claim, should be deducted, the balance only being inserted under the heading "Amount of Debt."

Need for Double Entry

"I have come to the conclusion that the insistence on double entry book-keeping methods is overdone. I use an analytical form of cash book, and my accountant has no difficulty in preparing a balance sheet." -E.W.

The need for double entry arises fron the fact that every business transaction ha two sides. When a retail chemist sells : bottle of capsules over the shop counter fo cash, his stock is diminished and his casl balance increased If products are sole to customers on a credit basis, the stock i diminished and the book debts increased and obviously it would be incomplete t record only one side of the transaction The same principles apply to trade pur chases and expenses, and when preparin a balance sheet the accountant must as range the figures on a double entry bas in order to verify the accuracy of the re cords. Chemists who do not carry out th principles of double entry are usually over assessed each year.

Budgetary Control

"Last year we encountered several of stacles due to failure to maintain a suitabl method of internal organisation and cor trol, and while I have no desire to see th business turned into a kind of mechanica operation, I feel that business should b planned much more scientifically. possible, we should like to institute som kind of budgetary control, and it would b interesting to know your views."—D. & C

Under the prevailing conditions it difficult to conduct business with any de gree of success unless there is some carefu and systematic planning on the part of proprietors and managers. Reports r ceived from managers often enable th volume of business to be pre-determined and such information, together with allow ances and considerations of such matters a local purchasing power, competitive effor etc., facilitates the forecasting of trend Ups and downs in turnover in relation 1 the management and working expenses ca often be more effectively displayed by th use of line charts or graphs, and it possible to make up a budget showing th percentage relation of each group of e: Whi penditure to the total turnover. some expenses will remain fairly constant throughout the year, others may show ver wide variations, and as selling costs as closely related to the sales data the plan ning of a programme would be of sma use without an estimate of selling expense

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CORRESPONDENCE

orrespondents may adopt an assumed ame for publication but must furnish eir real name and address to the Editor.

N.H.I. into N.H.S.

SIR,—I found the article by A. E. ailey, "N.H.I. into N.H.S." (C. & D., ily 3, p. 18) interesting but should like make some observations thereon. When re-1911 pharmacists were "isolated nits" they were individualists and ould do almost any operation in pharacy, not excluding veterinary attention nd even tooth extraction. I am afraid he modern M.P.S. would be utterly helpess in these matters. Does Mr. Bailey eally think that the N.H.I. helped with "professionalisation" of pharmacy? he he payment of 4d. to 5d. per script and he use of concentrated mixtures and stock ormulas almost killed, "sec. artem," as vell as the prescriber's art. The present rend towards complex planning does not elp pharmacy one little bit. The Pharnaceutical Society has more and more beome remote from the daily work of the hopkeeping pharmacist to make a living.

Yours faithfully,

A MIDDLE-AGED PHARMACIST.

[Mr. Bailey writes: From the standpoint of the individualists who, before 1911, dded veterinary and dental work to the vide range of pharmaceutical operations hey undertook, the introduction by the N.H.I. Act of some measure of specialisaion has helped to raise the standard of heir real calling—pharmacy. The coming of N.H.I. has helped toward professionaising pharmacy, not because of the actual hop operations it has demanded, but be-cause it has compelled the Pharmaceutical ociety to move in raising standards and mproving education. I think Middle-aged Pharmacist has confused pharmacy as a profession and pharmacy as a profit-earn-ng business. When he says "The Pharnaceutical Society has more and more become remote from the daily work of the shop-keeping pharmacist to make a living," he is obviously referring to trading activi-ties and not professional operations. In that sense I agree with him. But the Society is not remote from professional pharmacy. Indeed, it is my opinion that, hough retail pharmacy was the calling practised by its founders, the Society has come, almost necessarily in view of the introduction of different methods of manuacture, to favour the professional atmosphere of the hospital laboratory rather more than the commercial set-up of the retail shop dispensary].

Lord Horder on V.D. Prevention

SIR,-The latest report of the Ministry of Health has to acknowledge an alarming setback in venereal disease that has dismayed everyone who understands its sig-The report of the Ministry nificance. says: "During the year 1945 the incidence of of syphilis and gonorrhœa increased appreciably." This has happened after large sums of public money have been spent by the Government, through the Central Council for Health Education, in telling the public of the dangers of V.D., and in trying to conquer V.D. by fear and persuasion, coupled with treatment after the illness has developed. The public has not been allowed to learn the vitally important fact that a great deal of V.D. is easily prevented. This is a scientific fact and it has been known for forty years. The National Society cordially supports any and every method whereby V.D. can be combated, but it is confident that the disease will be eliminated only by practical prevention. Our policy is threefold: (1) To educate the public with regard to the fact that V.D. can be prevented by simple, scientific measures; (2) to supply all interested persons with details of such measures; (3) to secure the necessary alteration of the law to enable preventive materials to be sold together with the necessary instructions. We are planning a great campaign and seek the support of all interested persons and the public. Yours faithfully,

HORDER, President,

National Society for the Prevention London, W.I. of Venereal Disease.

MISCELLANEOUS INQUIRIES

Supply of Milk Foods.-S. L.-It is illegal to supply milk foods for persons other than children below two years of age. Most manufacturers have some arrangement for accepting back foods which have gone beyond their warranty date.

Adder-bite Serum.-A. J. C.-Serum against the European viper, which has been found useful against the British adder, is prepared by the Pas-teur Institute of Paris, and has the designation E.R. serum.

Tax on Veterinary Products.—G. B. & S.—Most veterinary medicines are chargeable with purchase tax at $33\frac{1}{3}$ per cent. A special exemption is made for certain preparations such as preparations for the protection of cows against flies, fly-spray containing DDT and dusting powder containing DDT.

TRADE REPORT

Spot quotations for pharmaceutical chemicals represent the prices for wholesale quantities of standard quality. Prices of crude drugs and essential oils vary as to brand or grade.

28 Essex Street, W.C.2, July 21

THE export demand for PHARMACEUTICAL and FINE CHEMICALS continues on a good scale. Trade with India will be stimulated as a result of the new Open General Licence for imports of a range of products, including many chemicals, into that country. The release of accumulated sterling balances provided for in the recent interim agreement with India will also give an impetus to trade. Home trade in pharmaceuticals remains on a routine level with buying confined to immediate requirements. No price changes have been noted during the past week.

Crude Drugs

Business in BOTANICAL DRUGS has been restricted in so far as home trade buyers have been reluctant to purchase goods not required for present use. The volume of inquiry, however, from overseas has in-creased, although trade is hampered by currency difficulties. Prices in most sections of the markets have shown only small fluctuations. Cape ALOES is easier forward and spot goods have been sold at around 120s. per cwt. A good business has been done in new-crop Buchu for export. Little interest is displayed in CASCARA SAGRADA. GINGER is a steady market; recently prices of Sierra Leone at origin rose sharply, £58 per ton being offered, but holders have not been anxious to dispose of stocks at this figure. Prices of HONEY are unchanged; the Spring crop in Jamaica was later than usual this year but fair supplies are reported to be selling in Kingston at 5s. 8d. per gall. IPECACUANHA is a firmer market. Prices of Nicaraguan root for shipment have been risen to 22s. 6d., c.i.f.; there have been no offers of Colombian material. Although home market demand for SENEGA remains small, export inquiry has increased and substantial orders have been placed by Continental countries. Prices which have fallen gradually over the past few weeks are now inclined to rise in view of reports of a poor crop.

Essential Oils

The ESSENTIAL OILS market has again been quiet. Prices, generally, are unchanged: EUCALYPTUS is, however, slightly easier and this applies also to Spanish ROSEMARY. Quotations for Java CITRON-ELLA have risen owing to scarcity of supplies on spot and the disturbances in Indonesia. West-Indian LIME is very firm; new crop prices are not yet available but there are indications of higher prices because of attacks of disease which have seriously affected the trees. A good export inquiry is noted for ANISE.

U.S. Drug and Chemical Report New York, July 16

COMPETITIVE conditions reported in PENI-CILLIN last week have been followed by a two cent reduction in prices. Bulk quantities of 500 million units or more are now priced at 12 cents per 100,000 units for the potassium crystalline grade; 11 cents pen 100,000 units for the calcium (wax and oi suspension) and 13 cents per 100,000 units for the procaine type. Trade circles believe that a further decline in wholesale prices is not very far away. Absence or demand brought a slight reduction in MENTHOL prices to \$9.55-\$9.65 for spot lots of Brazilian material. However, late Brazilian cables indicate a slight increase in primary market quotations. Chinese and Japanese menthol is currently quoted at about 35 cents per 1b. higher than Brazilian. MERCURY holders report difficulties in disposing of metal at \$75 pe flask. A further 3,000 flasks are under stood to have reached the U.S. since the beginning of the month. There is plenty of FORMALDEHYDE available on the marke here as a result of a sharp decline in con sumption.

Market circles say that price reductions in BOTANICAL DRUG, SPICE and GUM markets are entirely due to lack of demand supplies of materials are expected to be limited in the months ahead and prices are likely to be advanced when any real in quiry develops. It is estimated here that all the new Mexican cut VANILLA BEAR crop has been purchased—more that 100,000 lb. Activity has been centred in the Mexican varieties because of cheape prices in comparison with the Bourbou types. The new SENEGA ROOT crop is expected to be poor and any increase in demand from abroad would most likely resulin a hardening of price levels, it is reported

Adequate supplies of ESSENTIAL OILS and most AROMATIC CHEMICALS are reported to be available.

Pharmaceutical Chemicals

AMMONIUM CHLORIDE, B.P. — Makers quote 1-cwt. lots at $9\frac{1}{2}d$. per lb.

ASPIRIN.—In good supply. Makers quotation for PowDER is 3s, 54d. per lb. in 10-cwt. lots and 3s. 7d. per lb. in 1-cwt lots. Scheduled rates per lb. for quanti ties of 28 lb. and under 1 cwt. are: 4s, 6d (1-lb. containers); 4s. 5d. (2-lb.); 4s, 44d (4-lb.); 4s, 34d. (7-lb.); 4s. 3d. (14-lb.) 4s. 2d. (28-lb.). Net one month Rates per 1,000 for bulk supplies of TABLETS are Under 5,000, 3s. 9d.; 5,000 and over 3s. 7d.; 10,000, 3s. 6d.; 25,000, 3s. 4d. 50,000, 3s. 3d.; 100,000, 3s. 2d.: 250,000 3s. 14d.; 500,000, 3s. 1d.; 1,000,000, 3s. BARBITONE.—Base and soluble are available at prices from 43s. 6d. to 46s. per lb. BENZONAPHTHOL. — B.P.C. quality is

offered at 14s. 6d. per lb. BENZYL BENZOATE. — B.P. quality is

guoted from 4s. 6d. to 5s. per lb., according to quantity; perfumers' quality, 5s. to 5s. 6d. per lb. Supplies are plentiful.

BISMUTH SALTS.—Makers' prices per lb. for 1-ewt, lots are as follows: CARBONATE, 14s. 10d.; CITRATE, 12s. 6d.; SUBNITRATE, SALICYLATE, 12s. 9d.; SUBGALLATE, 15s. 9d.

BORIC ACID.—Current rates for ton lots of B.P. quality are: Granulated, £60; crystal, £61; powder, £62. Commercial grades, £8 per ton less. Packed in 1 cwt. bags, delivered carriage paid in Great Britain, in 1-ton lots and upwards. Terms quoted do not apply to Northern Ireland.

BROMIDES.—Supplies are reported to be rather better. Current resellers' rates per lb, for PortASSIUM, in quantities of 28 lb. to 1 cwt. (containers in brackets) are as follows: 3s. 5¹/₂d. (1-lb.), 3s. 4¹/₂d. (2-lb.), 3s. 4d. (4-lb.). 3s. 3d. (7-lb.). 3s. 2¹/₂d. (14-lb.), 3s. 1¹/₂d. (28-lb.). In bulk, makers quote 1 cwt. at 2s. 7d. per lb, and 5 cwt. at 2s. 6d. Powder is 2d. per lb, extra. SODIUM is 1¹/₂d. per lb. less than above rates; AMMONIUM is ¹/₂d. per lb. more than above rates. Terms are net; carriage paid on 1-cwt. lots in U.K.

CREOSOTE.—B.P. quality, ex beechwood, quoted at from 7s. per lb., upwards.

CRESOL.—Controlled price of B.P. quality from distillers is 4s. 6d. per gall., ex sellers' premises.

HEXAMINE.—B.P. is quoted at from 1s. 8d. to 2s. per lb., as to quantity.

HYOSCINE HYDROBROMIDE.—Makers' quotations are from 147s. 6d. to 150s. per oz., according to quantity.

MANDELIC ACID.—Current prices per lb. are: 1-lb., 22s. per lb.; 4 lb., 20s. 3d.; 7 lb., 18s. 6d.; 14 lb., 16s. 9d.; 28 lb., 15s.

METHYLTHIONINE CHLORIDE.—Quotations are from 8s. 6d. to 10s. per lb., according to quantity.

PANCREATIN.—Price of B.P. material is from 13s. 6d. to 16s. 6d. per lb., according to quantity.

PEPSIN.—Quotations for B.P. standard are from 29s. 6d. per lb.; 1-3,000 is priced at 35s., and 1-10,000 at 115s. per lb.

PHENACETIN.—Supplies are scarce; nominal prices, from 5s. to 6s. per lb.

SANTONIN.—Supplies are scarce; 5 kilos, £44 per kilo; less than 5 kilos, £45; 1 kilo, £46; half-kilo, £47; quarter-kilo, £48 per kilo; carriage paid in U.K.

THEOBROMINE — Makers' prices (per lb.) are: Alkaloid, from 37s. 6d. to 41s. 6d., according to quantity; CALCIUM SALICY-LATE, from 21s. 3d. to 25s. 3d.; SODIUM, BENZOATE, 23s. 9d. to 26s. 9d.; SODIUM SALICYLATE, from 21s. 3d. to 25s. 3d.

Crude Drugs

ACONITE.—Prices of Indian root on spot are unchanged at 300s. per ewt.

AGAR.—Quotations for strip are unchanged at from 17s. 6d. to 18s. 6d, per lb., duty paid, as to quality; forward, 15s. to 16s., c.i.f.

ALOES.—Cape is easier at 120s. per cwt.; forward, 116s. to 120s., c.i.f., as to quality. Curaçao in boxes is quoted at 210s. per cwt.; shipment, 200s., c.i.f. Socotrine is offered at 160s. to 180s. per cwt., spot.

ANISE (STAR).—Spot quotations are at 120s. per cwt.; shipment, 120s., c.i.f.

ARECA NUTS.—Ceylon is quoted at from 65s. to 67s. 6d. per cwt., spot; to arrive, 50s., landed.

ASAFETIDA.—Persian block is offered at £22 10s. to £24 per cwt., spot, with prices of Indian at £15.

BALSAMS.—*Canada* continues nominal at 21s. 6d., spot. Pará *Copaiba*, soluble, is valued at 5s. per lb., spot. *Peru*, San Salvador, 5s. 6d., duty paid. *Tolu*, 18s. per lb., spot.

BAY LEAVES.—Quotations are unchanged at 11d. to 1s. per lb., duty paid.

BENZOIN.—Sumatra block, spot, from £15 to £17 per cwt., as to quality.

BISMUTH.—Metal is quoted at 11s. per lb. for quantities of 5 cwt.

BUCHU.—New-crop, short rounds, spot, 4s. per lb.; shipment, 3s. 8d., c.i.f.; ovals, old-crop, from 3s. 9d., spot.

CAMPHOR.—Chinese tablets offered at 9s. 9d. to 10s. 9d. per lb., duty paid; refined powder (B.P.). 8s. to 8s. 6d., with B.B. grade 7s. 6d.; crude powder, 6s. 6d.

CANTHARIDES. — Spot quotations for Chinese are from 9s. 6d. to 10s. per lb., duty paid.

CARDAMOMS.—Mangalore half-bleached A's are 9s., spot; B's, 8s., seeds, 7s. 9d. Aleppy seeds, 8s. 6d. to 9s. per 1b. Aleppy greens, 7s. Ceylon seeds, 7s. 9d. per 1b.

CASCARA SAGRADA.—Quiet. Spot quotatious are from 200s, to 240s, per cwt.; newcrop forward is valued at 200s., duty paid.

- CASCARILLA.—Attracting little interest. Quills, 1s. 6d. to 1s. 7d. per lb., spot, siftings, 1s. 5d. to 1s. 6d.

CASSIA PODS (C. fistula).—East Indian, 65s. per cwt., ex wharf.

CHILLIES.—Mombasa, 110s. per cwt., spot; shipment, 95s., c.i.f.; Sierra Leone, 115s., nominal; Nigeria, 90s., spot.

CINNAMON.—Ceylon on spot is offering as follows: 0000, 3s.; 000, 2s. 10d.; 00, 2s. 8d.; 0, 2s. 6d.; firsts, 2s.; seconds, 1s. 11d.; thirds, 1s. 10d.; fourths, 1s. 9d.; quillings, 1s. 5d., featherings, 1s.; chips, 6d. per lb.

CLOVES.—Zanzibar on spot is quoted at 9d. per lb.; shipment, 1s., c.i.f. Madagascar, shipment, 7½d., c.i.f. COCHINEAL.—Silver greys, quoted at 4s. 3d. per lb., spot; blacks, 4s. 6d.

COCOA BUTTER. — Maximum controlled price 18 4s. 11¹/₂d. per lb., delivered.

COD-LIVER OIL.—British-produced oil of B.P. quality is quoted from 12s. to 13s. per gall., delivered in the United Kingdom.

COLCHICUM.—Corms, spot, offered at 7s. 6d. to 8s. 6d. per lb.

DERRIS ROOT.—Controlled price of the root and "other rotenone materials" is 2s. 4d. per lb., ex warehouse.

DIGITALIS.—Portuguese leaves offered at 150s. per cwt., spot; English, from 2s. 6d. per lb.

DRAGONS BLOOD.—Singapore reboiled No. 1, £70 per cwt., spot; No. 2, £35.

ELEMI.—Steady. Manila No. 1 is quoted 2s. 3d. per lb., spot.

ERGOT.—A steady market. Portuguese is offering at 4s. per lb., spot; new-crop, shipment, 3s. 10d. to 4s., c.i.f.

GAMBOGE.—Quiet and steady. Siam pipe, spot, steady at £50 per cwt., duty paid.

GENTIAN.—Quiet. French natural is quoted at 62s. 6d. to 65s. per cwt., spot.

GINGER.—Steady. African, spot, 74s. per cwt.; new-crop, July-August, 71s., c.i.f. Jamaican, No. 1, 115s.; No. 2, 112s. 6d. and No. 3, 110s. per cwt., spot.

GUAIACUM RESIN.—Quotations for lump are from 2s. 9d. to 3s. per lb., spot.

GUM ACACIA.—Kordofan cleaned sorts, offered at 65s. per cwt., ex store, London; shipment, 59s., c.i.f. Bleached No. 1, 135s., ex store; to arrive, 120s., c.i.f. Talha, 45s., ex warehouse; forward, 42s., c.i.f.

HONEY.—Agreed rates per cwt. for Australian or Jamaican honey, for manufacturing purposes, are as follows: In original packings (56-60 lb, tins for Australian or $3\frac{1}{2}$ -cwt. barrels for Jamaican), for quantities of 10 cwt. or more, 96s.; less than 10 cwt., 105s., net, carriage paid. Refined repacked honey is available at the following rates per cwt.: In 7-14 lb, tins, 145s.; 28-lb, tins, 130s.; 56-lb, tins, 120s., carriage paid, subject to wholesale discount of $8\frac{1}{2}$ per cent.

IPECACUANHA. — Spot quotations are around 24s. 6d. to 25s. per lb.; Nicaraguan afloat is 23s., c.i.f.; for shipment, firmer at 22s. 6d., c.i.f.

LIQUORICE.—Anatolian natural root on spot is offering from 47s. to 50s. per cwt., as to holder; Syrian, 45s. Italian block, 375s. per cwt., spot; Italian stick is in good demand at £385 to £525 per ton, as to quantity and grade. Turkish block is available at from 240s. per cwt.: Syrian block, to come forward, 405s. duty paid.

MENTHOL.—Quiet. Brazil on spot is offered at from 45s. to 48s. per lb., duty paid; 43s. 6d., in bond. PAPAIN.—East African No. 1 is offere at 25s. per lb., spot; Ceylon, 20s.

PIMENTO.—Spot is quoted 1s. 2d. pe lb.; to arrive, 119s. per cwt., c.i.f.

PODOPHYLLUM.—American (*peltatum*) offered spot London at 300s. per cwt Indian (*emodi*), 320s. to 340s.

RHUBARB.—Chinese rough-round is offe ing at from 4s. 3d. to 4s. 9d. per lb., spo

SANDARAC.—Spot quotation is at 5s. polb.; to arrive, 4s., c.i.f.

SARSAPARILLA.—Jamaican, native re spot, quoted at 2s. 4d. per lb.; 2s. 3d., c.i.

SEEDS.—ANISE.—Cyprus is offered : 1s. 6d. per lb., and Turkish at 1s. 5½d. p lb., duty paid, both spot London. CAB wAY.—Dutch remain quiet. Sellers quotir 11d. per lb., duty paid, spot Londo CELERY.—Indian is unchanged at 1s. 3d. p lb., spot London or Liverpool. CORIANDER.-Market remains dull, buyers not showin any interest in spite of reduced quotation Argentine is 42s. to 42s. 6d. per cwt., dut paid. Splits offered at 32s. 6d. per cwt duty paid, ex wharf London or Liverpoo CUMIN.—A little more enquiry. Indiz reported sold at 210s. per cwt. sp London. Cyprus, now landing, is 210s. p cwt. DILL.—Indian remains firm at 47s. 6 per cwt., spot London, and 46s. 6d. per cw in Liverpool. FENNEL.—Indian unchanged 72s. 6d. per cwt. is quoted spot London, at 70s. per cwt., ex store Liverpool. FEN SERE_CM.—Indian is firm both spot and fe shipment; 47s. 6d. per cwt. quoted for spoforward (August-September shipment) qu tations vary from 49s. to 56s. per cwt., c.i.

SENEGA.—A fair export inquiry, b home-trade business negligible; spot pric are from 10s. 6d. to 11s. per lb.

SHELLAC.—Spot quotations, ex war house, London, F.O.T.N. pure, 325s F.O. Standard 1, 335s.; fine orange, 347 to 385s, per cwt.

TURMERIC.—Madras finger on the spot quoted at 110s. per cwt.; shipment quot tions have risen to 105s., c.i.f.

WAXES.—The market remains quiet, wi spot business small. BEES'.—Dar-es-Salaa on spot is offered at 320s. per cwt.; shi ment, 295s.,c.i.f. Lindi is quoted at 325 spot, and 290s. per cwt., c.i.f., forwar Benguela, 345s. per cwt., duty paid; in bon 315s.; shipment, 300s., c.i.f. CANDELILLA-Spot, 385s. per cwt.; shipment, 375 CARNAUBA.—Prime yellow on spot is pric at 650s. per cwt.; shipment, 610s., c.i Fatty grey on spot, 410s. per cwt.; afloc 405s., c.i.f.; for shipment, 400s., c.i Chalky grey, 405s. per cwt., spot; shipmer 390s., c.i.f. MONTAN.—Reibeck, 300s. p cwt., spot, and Czechoslovak crude, 265 URICUEL.—7.5 per cent. 375s. per cw spot; 1 per cent. 410s., spot, and shipmer 395s., c.i.f.; 5 per cent. shipment, 370s., ci SPEEMACETI.—Quoted at 38, 6d. per lb., spo

Essential and Expressed Oils

ALMOND.—Sweet oil, 8s. to 9s. per lb. Bitter essential oil is quoted from 30s. to 5s. per lb., as to quality and seller. ANISE.—Chinese star, in drums, 5s. 6d. er lb.; for shipment, 5s. 6d., c.i.f.

APRICOT KERNEL .- Spot offers are from s. to 7s. 3d.

BAY.—For West Indian on the spot nerchants ask 7s. 6d. to 8s. 6d. per lb.

BITTER ORANGE.—Sicilian, for shipment, s quoted at 13s. to 13s. 6d. per lb., c.i.f.; jominal spot value, 15s. to 16s. Jamaican il, 15s. 6d., c.i.f.

CAMPHOR.—White oil on the spot is puoted at 2s. 9d. per lb., duty paid.

CARAWAY.—English-distilled is offering at 7s. to 40s.; imported oil, 28s. to 30s. per b., quoted.

CASTOR. — Controlled prices are un-hanged : Firsts, £180 per ton; seconds, 176, naked ex works.

CINNAMON.—B.P. oil, 60s. to 70s. per b. Bark oil is available at 12s. per oz. Leaf oil, on the spot, is at from 7s. 9d. to s. per lb.

CITRONELLA. — Ceylon is offering at Bs. 6d. per lb., spot, and 3s. 3d., c.i.f. Java on spot is 7s. 6d. per lb.; 6s., c.i.f.

CLOVE.-Quotations for English-distilled bud oil are at from 10s. 6d. to 11s. per lb.

CORIANDER.-English-distilled is quoted at 260s. per lb. In fair supply.

CUBEBS.-English-distilled is offered at 55s. per lb.

CUMIN .--- English-distilled oil is quoted at 75s. per lb.

DILL. — Market is steady. distilled oil, about 75s. per lb. English-

EUCALYPTUS.-70-75 per cent. (B.P.). 4s. per lb. for drums, and up to 5s. 6d. for smaller quantities ; 3s. 8d., c.i.f.

GERANIUM.-Bourbon is easier at from 50s. to 60s. per lb., as to grade.

GINGER.-Prices are from 70s. and upwards per lb., according to grade.

GUALACWOOD. — Merchants are quoting 18s. to 20s. per lb.

LAVANDIN.—Spot quotations are from 9s. to 11s. 6d. per lb.

LAVENDER.—French, 38-40 per cent., is quoted at 21s. to 24s., spot; 40-42 per cent., 24s. to 25s. Spanish (spike) is steady at 9s. to 11s. per lb., spot.

LEMONGRASS.—Drums are quoted at 5s. 9d. per lb., with up to 6s. 6d. for smalls; shipment, 5s. 4d., c.i.f.

LIME.—West Indian is firm at 28s. to 30s. per lb., as to holder and quantity.

NUTMEG .- English-distilled oil is priced at from 39s. to 40s. per lb.

OLIVE.—Price to wholesalers is fixed at 29s. 8d. per gall. of 9 lb.

PEPPER.-English-distilled, 160s. per lb.

ORIGANUM.-Quotations are from 18s. to 20s. per lb., spot, according to holder.

PATCHOULI .--- Seychelles on spot is offered 45s. to 50s. per lb.

ROSEMARY.—Spanish is offered at 7s. 6d. to 10s. per lb., as to quantity and quality.

ZANZIBAR CLOVES

THE year's clove crop proved to be extremely small. Supplies of cloves passing through the Zanzibar central market and the Growers' Association's depot during the January-March quarter amounted to 4,226,057 lb. (equal to 30,186 standard bales of 140 lb. net), making a total of 9,472,871 lb. or 270,653 frasilas for the seasonal year commencing July 1, 1947. The figures do not represent the actual crop picked during the season, as many cloves were brought forward from previous season's stock held by growers and merchants. Exports to the United Kingdom in the first quarter of 1948 were 1,942 bales (271,920 lb.), 5.84 per cent. of the total exports. Arrivals of stems at the depot for the quarter totalled 877,607 lb., making a total of 1,391,240 lb. taken into stock for the period July-March. During the first quarter 1,486,733 lb. of stems and 258,186 lb. of cloves were used for distillation purposes. Exports of oil totalled 69,992 lb., of which the United Kingdom received 69,198 lb.

World Mineral Industries

No. 7-China Clay

THE following table gives principal producers of china clay and their output (in long tons).

India Australia Austria	1938 585,888 26,106 21,897	1941 250,007 37,056	1944 192,871
India Australia Austria	26,106		
Australia Austria		37,056	
Austria	21.897		46,471
		9,091	9,704
	(a)	(a)	115,060
Belgium (b)	25,009	(a)	(a)
Czecho-Slovakia	400,000	(a)	(a)
(estimated)			
Denmark—			
Crude	37,400	36,200	37,400
Washed and pressed	9,750	8,600	8,760
Washed waste	5,200	5,800	5,800
France	140,400	(a)	23,607
Germany			
Bavaria	(a)	(a))
Prussia	85,298	96,499) (a)
Saxony	123,132	82,210	
Italy			·
Crude and kaolinic			
earth	73,772	1 ()	(.)
Washed	43,630	} (a)	(a)

(a) Information not available. (b) " Eurite and koalin.

TRADE MARKS

(From "The Trade Marks Journal," July 7)

- "FIBROTAN"; by Ward, Blenkinsop & Co., Ltd., London, W; 657,492. For industrial chemicals (1).
- "COPYCAT"; by Miles Aircraft, Ltd., Reading; 659,142. For photographic chemicals, and chemical products for printing purposes (1).
- mical products for printing purposes (1).
 "SOLPAX "; by Topax, Ltd., Shipley; 656,564.
 "APPLAUSE "; by Cavalcade Beauty Preparations, Ltd., London, S.W.3; B658,113.
 "EcsTASY "; by Potter & Moore, Ltd., London, E.10; 658,628. "JASCO " on shield device; by Jasco, Ltd., London, W.C.2; 659,084."
 "OLD COTTAGE "; by J. Grossmith & Son, Ltd., London, W.1; 659,732. For non-medicated toilet preparations (3).
- "ZACREAM"; by Hough, Hoseason & Co., Ltd., Levenshulme, Manchester; 658,105-06. For nonmedicated and medicated toilet creams for the skin (3) (5).
- skin (3) (5). "SHEERAY"; by Pride Products, Leeds; 658,735. For non-medicated lotions for the hands (3).
- "THEROSEPT"; by Nipa Laboratories, Ltd., London, E.C.3; 660,819. For cosmetics (3).
- "SOLPAX"; by Topax, Ltd., Shipley, Yorks; 656,565. "GELOZAN"; by Westminster Laboratories, Ltd., London, W.C.2; 659,158. "ASTVLEN"; by Bayer Products, Ltd., London, W.C.2; 659,905. For pharmaceutical preparations and substances (5).
- " MELODORM "; by Imperial Chemical (Pharmaceuticals), Ltd., Slough; 657,288. For hypnotics, analgesics and anæsthetics (5).
- analgesics and anæsthetics (5). "ADMENTUM"; by Mead, Johnson & Co., Evansville, Indiana; 657,957. For pharmaceutical tonics (5).
- tonics (5). "SEPPELA"; by Robert Henry Andrews, Belfast; 659,475. For disinfectants and insecticides (5).
- "NYLO"; by Franses Trading Corporation, Ltd., London, N.W.2; 658,757. For medicated toilet paper, paper sanitary towels and pads for lavatory seats (5).
- C.P.C. LUXURY " in monogram form (word "Luxury" disclaimed); by the Colindale Paper Co., Ltd., London, N.W.9; 660,464.
 "CREPTO"; by Cumberland Paper Co., Ltd., Cleator, Cumberland; 661,047. For medicated toilet paper (5).
- toilet paper (5). ⁶⁴ CODOPYRIN⁷³; by Glaxo Laboratories, Ltd., Greenford; B660,623. For analgesic preparations containing codeine (5).
- DOLAGIN"; by May & Baker, Ltd., Dagenham; 661,274. For all goods (5). "BONECON"; by Savory & Moore, Ltd., London,
- "BONECON"; by Savory & Moore, Ltd., London, W.1; 660,394. For hearing aids for the deaf (10).
- "LA SIRENE"; by Osborne, Garrett & Co., Ltd., London, W.1; 661,037. For electrical instruments and apparatus for surgical and curative purposes (10).
- "ATLAS"; by Velvet Crepe Paper Co., Ltd., Alperton; 642,506. For non-medicated toilet paper (16).
- "DISPENSALENE"; by Commercial Supplies Syndicate, Ltd., Derby; 658,258. For non-saponaceous preparations for cleaning the hands (3).
- "CHEN YU"; by L. J. Ruskin, Ltd., London, E.C.2; 659,284. For soaps in solid, liquid and flake form (3).

(From " The Trade Marks Journal," July 14).

- Device of Tower Bridge; by Carmel Exporters Importers, Ltd., London, E.C.3; 658,890. Foundational states (1).
- industrial chemicals (1). "BIANCA MOSCA" and device of fly; by Bian Mosca, London, W.1; 654,845. "WEIL"; 1 Parfums Weil Paris, Ltd., London, S.W. 656,087. "KARYL"; by Kerka Permane Waving, Ltd., London, .W.3; 657,825 "SAHEER" and "Bots & BARS"; by Pri Products, Leeds; 658,731 and 658,736. "KE SAKE" on device of open heart-shaped lockby Gainsborough (Twickenham), Ltd., Twicke ham; 660,919. For non-medicated toilet pr parations (3).
- "PUKCLEN"; by William Fletcher, Horshar 658,267. "LAFLUSH"; by Aranol, Ltd., We wyn Garden City; 660,203. For all goods (;
- "FLUORDENT"; by Harry Ibbetson, Stevenag 659,943. For dental cleaning preparations (3)
- "ULYSSE"; by Calixte, Paris; 660,290. For pe fumes (3).
- "THANX "; by Leonard Amorose, Dublin; 661,11 For non-medicated preparations for the skin, as preparations for the hair and teeth (3).
- "HUGHVET"; by John Clifford Hughes, Lydne Glos; B650,838. "COILA"; by Codella Seltze Ltd., Aberdeen; 659,771. "KyzEMA"; by V. E. Wall, Ltd., Hull. For pharmaceutical pr parations and substances (5).
- "WAHOONYL"; by Publirex, Villefranche-su Saone (Rhône); 650,905. For pharmaceutic preparations containing euonymine (5).
- "CATARGOL NASAL DROPS" in distinctive letterin in rectangle; by Welsh Pharmaceuticals, Ltc Aberdare; 655,088. For nasal drops (5).
- "SOLUSOUFRE"; by Sulfarsenol Laboratories, Ltc Alperton; B655,978. For pharmaceutical pr ducts consisting of or containing sulphur (5).
- "DEXTRAGAR"; by Angelo Mariani, Nully-su Seine; 656,156. For agar preparations f pharmaceutical purposes (5).
- "VIMINAL"; by U.S. Vitamin Corp., New Yor 657,152. For vitaminised preparations for pha maceutical purposes and for use as dietet foods (5).

A PHARMACIST'S ANTHOLOGY

THE grocer is rich, he is romantic, he poetical in the truest sense, but he is m —no, he is not supernatural. But th chemist! All the other shops stand Notting Hill, but this stands in Elf-lan Look at those great burning bowls colour. It must be from them that Gc paints the sunsets. It is superhuman, ar the superhuman is all the more uncan when it is beneficent. That is the row of the fear of God. I am afraid.

From "The Napoleon of Notting Hill by G. K. Chesterton. ly 24, 1948

THE CHEMIST AND DRUGGIST SUPPLEMENT





HIGHLY EFFECTIVE PRODUCT

The composition is balanced to provide maximum relief of pain, without by-effects. 'Codalgin' has gr. 5 Bayer Aspirin, gr. $2\frac{1}{2}$ phenacetin and gr. $\frac{1}{10}$ codeine phosphate.



HANDSOME, CONVENIENT PACK

The blue and white carton catches the eye and the hygienic strips of tablets please customers. This helps sales and brings repeat orders.



GOOD PROFIT MARGIN

⁶Codalgin' sells at 2/2 (inc. P.T.) for 20 tablets and, gives a profit of nearly **9d. per packing** in a bonus, order (thirteen to the dozen).

ORDER A TRIAL DOZEN NOW Display outers and showcards supplied

BAYER PRODUCTS LTD . AFRICA HOUSE . KINGSWAY . LONDON . W.C.2

THE CHEMIST AND DRUGGIST SUPPLEMENT

July 24, 1948

PENTECON · PENTECON · PENTECON · PENTECON

ii





THERMOSTATIC CONTROL

The thermostat, independent of the pressure factor, is the most accurate means of obtaining a consistent temperature. Designed for use over a gas ring or portable burner, it is constantly in control, after initial adjustment to suit the requirements.

Made from a special formula aluminium, the 'Pentecon' is light and handy to move about. The lid design provides a steam-tight joint, which cannot be opened under pressure.

To use saturated steam, allowing operation at lower pressure in relation to temperature, an Air Blow-off Valve is fitted. A Pressure Regulator Valve whistles when the required temperature is reached.

The temperature of a liquid in an open vessel within the 'Pentecon' can be checked by pre-viously inserting a chemical thermometer through a gland in the lid. CAPACITY—11" x 10 $\frac{1}{2}$ ". Contents approx. 26 Bottles.

The 'Pentecon' is economical in price and operating costs. Price (excluding gas ring and operating costs. File not £16.16.0

A fully descriptive leaflet will be sent, post free, on request to Dept. 3, Pentecon, Ltd., Accrington. Please mention the nameand address of your normal supplier. PENTECON LTD. ACCRINGTON



Actual distillers of Essential Oil Manufacturers of Aromatics, Perfum Bases and Flavours.

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> " LICOREX " Brand

FLAKES-**BLOCKS-**STICKS

Absolute Purity Highest Glycyrrhizine Content

ORDER FROM YOUR USUAL WHOLESALER

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are Strong, Serviceable and Sure-selling

NEATLY PACKED IN 6 DOZEN RETURNABLE CARTONS

- ★ CONVENIENT IN SIZE
- * EASY TO HANDLE
- * UNIFORM IN QUALITY

SCREW CAPS SUPPLIED IN WHITE-ENAMELLED METAL

Vials

Ranging in size $\frac{1}{2}$ oz. up to 3 oz. Plain or teaspoon graduations Medium and tall types. MANUFACTURED IN BEST QUALITY WHITE FLINT, AND PACKED IN RETURNABLE CARTONS



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WHOLESALE ONLY

94

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We have a large varied Stock of merchandise which we are offering at reduced prices for immediate delivery—in many cases prices are less than manufacturers'. If you will indicate to us the goods which are of interest to you, we shall be pleased to submit samples and prices for your consideration.

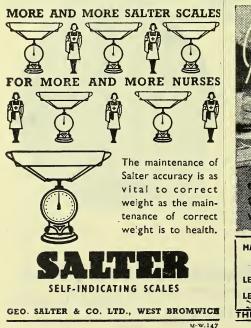
MOULDED PLASTIC GOODS: Baby Plates, Baby Chambers, Teething Rings, Kiddies Scissors, Thimbles, Soap Boxes, Powder Scoops, Beakers, Mugs, Cups, Saucers, Plates, Egg Cups and Spoons. TOILET GOODS: Combs, Side Combs, Hair Slides, Hair Pins, Hair Bows, Hair Brushes, Metal Curlers, Nail Files, Tweezers, Emery Boards, Safety Razor Holders and Blades, Compacts, Rouge Pads. LEATHER GOODS. CUTLERY. MOULDED GLASSWARE. BOTTLES AND JARS OF VARIOUS KINDS. PROPRIETARY LINES AT USUAL WHOLESALE PRICES: Gillette and Ever Ready Razor Blades, etc.

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iv

THE CHEMIST AND DRUGGIST SUPPLEMENT

ESSENTIAL OILS An ideal time saver for busy dispensing chemists. for LAVENDER Cuts out the drudgery of the pestle and mortar, refining SPIKE LAVENDER and produces a much LEMON & LIME better product in far less **ORANGE & ANISEED** creams, time. Available with steel PEPPERMINT or porcelain rolls 2" dia. ointments, MENTHOL CRYSTALS \times 4" long. BERGAMOT ARTIFICIAL **CITRONELLA** etc. LEMONGRASS **EUCALYPTUS** PATCHOULI ROLLER PERFUME COMPOUNDS Produced against specific requirements. Samples matched. Raw Materials suitably Perfumed. Samples and details on request Write for list CD248 G HERS M Ο 2a CANBURY PARK ROAD, KINGSTON-UPON-THAMES THE PASCALL ENGINEERING CO. LTD **4**2 a 114 LISSON GROVE, LONDON, N.W.I Kingston 8911 Grams.: Hersom, Phone, London D.D.T. FLYPAPERS are FIRST and STILL FOREMOST in the war against flies and moths because **Cox's D.D.T. FLYPAPERS** are not just Surface coated they are 100% IMPREGNATED and have a TWO YEAR LIFE. Due to the acute shortage of paper, may we have your orders early? Send postcard for samples and terms to: JAMES COX & CO. Manufacturing Chemists. 378, NORTHOLT RD., S. HARROW, MIDDX.

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(Formerly of Northwood). Tel.: BYRON 4326

THE CHEMIST AND DRUGGIST SUPPLEMENT

vi

July 24, 1943





TAMPAX

Sanitary Protection Worn Internally

REGULAR TAMPAX No. I Retail: 1/9d. per packet. Trade 15/9d. per dozen packets.

SUPER ABSORBENT TAM-PAX No. 2. Retail : 2/- per packet. Trade : 18/- per doz. pkts.

TAMPAX LTD. Sales Office: 110 Jermyn Street, London, S.W.I Phone: Whitehall 8696/7

Where women see-they buy

BEATSON MEDICALS and the NATIONAL HEALTH SERVICE

With advent of the the National Health Service many more people are bringing prescriptions to you for making up. Many of those who now bring prescriptions previously had them made up by their own doctors or had private prescriptions made up by chemists specialising therein. They will be seeking the pharmacists who can give service of the highest quality, and the use of BEATSON MEDICALS will help to convey that impression of **OUALITY.**



vii

OPTREX PRODUCTS

- **OPTREX :** A scientific eye lotion, sterile, and carefully balanced in its ingredients, which is produced under conditions of clinical asepsis. Approved by doctors, oculists and opticians; can safely be used for all eyes, of all ages, at all times.
- **FAMEL SYRUP :** For coughs, colds, influenza and bronchial troubles. Gets to the root of the cough because it contains soluble Lacto-creosote, which goes to the lungs and breathing passages and there destroys the germs.
- ★ OPTULLE: An open-mesh, sterile, non-adherent dressing, impregnated with a special petroleum compound. Mildly antiseptic and non-irritant. Greatly facilitates dressing and re-dressing of burns, septic wounds, indolent wounds, sloughs, varicose ulcers and fractures. Packed in tins, containing 24 pieces, also in continuous strips 5 yards long by 8 inches wide.
- **★ SULPHONA-TULLE:** Of outstanding value for treatment of burns, and in other cases where sulphanilamide is indicated. An open-mesh dressing impregnated with an emulsion containing 10% Sulphanilamide. Supplied in a small light compact case. In continuous strips, 5 yards by $3\frac{1}{2}$ inches, ready for instant use.
- ★ SULPHONA-CREAM: Sulphona-Cream is supplied in tubes. It can be used as an ointment or applied on a sterile spatula direct to a diseased or injured area, or spread on gauze, linen or oiled silk.

★ Sole Distributors for Optulle, Sulphona-Tulle and Sulphona-Cream:

CHAS. F. THACKRAY LTD., THE OLD MEDICAL SCHOOL PARK STREET, LEEDS, and 38 Welbeck Street, London, W.I

All these products are manufactured by :

PERIVALE OPTREX Ltd. MIDDLESEX

1. 24. 1948

THE CHEMIST AND DRUGGIST

and now the TEAT with ALL the

CUSHIONED FOR MOUTH-COMFORT see special moulded ribs

ASY FITTING note divided stem

PURE LATEX CONSTRUCTION permits repeated sterilization

EXTRA SAFE BOTTLE-GRIP by moulded safety ring

ANTI-COLIC DESIGN medically recommended

ALWAYS SOFT AND RESILIENT mooth feed flow

> REG. DESIGN AND PATENTS APPLIED FOR

ix

selling points

120,000

MARIGOLD Cushion

TEAT

MARIGOLD

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BRITISH AND FOREIGN PATENTS PENDING

ALLEN & COMPANY · CHELTENHAM · ENGLAND .

THE CHEMIST AND DRUGGIST SUPPLEMENT

Whatever they call it . . .

Whether they ask for B.D. or Baume Dalet or even just Bunion Dressing, your customers mean B.D. Baume Dalet, the remarkable French remedy which has already brought relief to thousands of sufferers all over the country.

×



July 24, 194

There's nothing like B.D. Baume Dalet. Every sale means extra business and extra profit.

Made expressly for **BUNIONS**

Be sure you keep a stock in tubes at 3/9 (inc. tax) and of the "outfit" at 7/6.

From your usual Wholesaler or direct from :

SPLENDOR LABORATORIES Sole Distributors for U.K. TELOWER BELGRAVE STREET, LONDON, S.W.: L and at NOTTINGHAM

here's the clever Belore son wership hair new bandbox pack

xi

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ican shangeoon 61 (and a very generous one-shampoo at that)

> Although only just launched, it's already setting a new fashion in home-shampooing. What an immense new market, indeed, is opened up by **bandbox** cream shampoo at 6d.

Please send for full particulars. Your price 40/- per gross plus purchase tax.

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July 24, 19.

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Doz.

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18/-

Doz.

15/-

10/6

Doz.

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Doz.

Doz.

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5/-

6/-

5/-

3/6

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(Attractive Tins)TakRet6/6
Doz.2/21/

VOLA	BLACKCURRANT, LIQUORICE and ANISEED TABLETS	3/6 Doz.	1/2
VOLA	SUMMER THROAT TABLETS	3/6	1/2

VOLA SUMMER THROAT TABLETS

• VOLA SELTZER GRANULES C.F.

JOHNSON'S ANTI-RHEUMATIC CELERY BATH CUBES (In Plastic Boxes of 1 doz.)

JOHNSON'S CELERY PERLES (For Lumbago, Rheumatism, etc.)

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y 24, 1948

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RELIABLE **LASTIC HOSIERY** SEAMED AND SEAMLESS

or special garments to measure re give the best possible service

SURGICAL BELTS RUSSES AND SUNDRIES

50 years' service of everything Surgical

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BIRMINGHAM 2

July 24, 1948



24, 1948

THE CHEMIST AND DRUGGIST SUPPLEMENT

s. a. R. J. EVERETT & CO. LTD., THORMTON HEATH, SURREY S. S. T. A. R. J. EVERETT & CO. LTD., THORMTON HEATH, SURREY S. S. T. Martins Trade Mark DOUBLE-WEAVE

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SUPER RIGID

DRINKING 'STRAWS'

NOW AVAILABLE IN I/-HYGIENIC PACKETS FROM ALL CHEMISTS' WHOLESALERS

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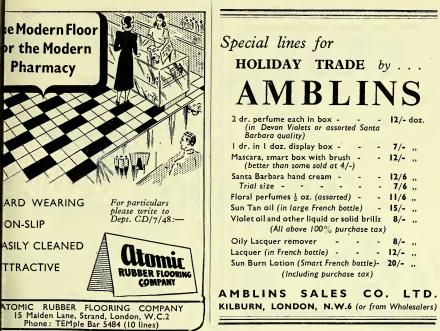
SPECIAL VAN DELIVERIES TO MEET URGENT ORDERS

xvi

July 24, 194

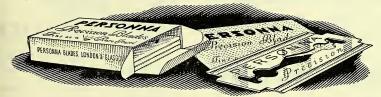


y 24, 1948



World's Finest Razor Blade

formerly 6d. retail — now only 3d. each!



ensational news! The world's finest razor ade—Personna Precision—is now halved in rice! Yet quality is not in any way affected. hcreased production and simpler packing have ut costs, and we are pleased to pass on these conomies to the public, thus leading the ational drive for lower prices. These perfect lades, formerly retailed at 6d. each, are now reduced to only 3d.! The name Personna is not new to the public. It has carried a regular advertising campaign over the past 15 months. Now, to launch Personna at the new price, this campaign has been greatly increased on a nation-wide scale.

xvii

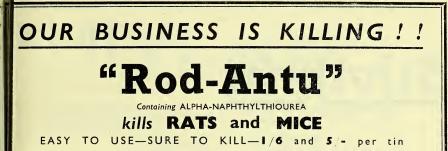
The demand for Personna precision blades will be immediate and ever-increasing.

STOCK UP, NOW! Retail Price 1/3d. per packet of 5 blades (including tax)

PERSONNA Fine as a rare jewel PRECISION BLADES

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Kills ANTS, FLIES, MOTHS, BUGS, BEETLES, etc.

All subject to $33\frac{1}{3}$ % Discount, plus an EXTRA 10%

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SELL MORE SEMO

LOTHES WASHING

MO is the new, different othes Washing Powder with finite advantages, made possionly by the scientific work of pert research chemists. Not a stitute, SEMO supersedes rsh acting, hand-coarsening eparations. Protects sensitive ns while ensuring easier, better, icker results. SEMO is unualled for heavy washing. A tionally advertised line with a od profit margin.

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The BUK'S head

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means



Each of BUK's 5 selfsharpening blades has 30 cutting edges, so with every move of the vibrator, 150 separate cutters get busy on your beard. BUK's head gently presses down your skin, which is shielded by a waferthin metal guard from the cutters, ensuring a close, clean shave without any pulling or 'burning,' Electric dry-shaving is a wonderful saving of time and trouble, and we believe a trial with BUK will convince you for life.

the BUK costs $\pounds 4.17.8$ (incl. tax) from good stores, chemists and electrical shops.



GUY, MORRISON & CO. LTD., 3 Bayley Street, Bedford Square, W.C.1. Museum 8744 (4 lines)

Silvikrin

Supplies more freely available

As a result of the removal by the Board of Trade of the Toilet Preparation quota system, supplies of

PURE SILVIKRIN SILVIKRIN HAIR LOTION SILVIFIX

are now more freely available. Order from your usual wholesaler or for best terms on larger quantities from



WINCHESTER HOUSE, OLD BROAD STREET, LONDON, EC2 "OATREX"

July 24, 1948

OATRE

Prepared from the finest Scottish Oats

FINE GROUND For weaned infants, nursing mothers and invalids.

MEDIUM • GROUND Makes a grand breakfast food for young children and

adults.

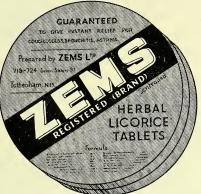
Enquiries to Kings of Kingsbury (Sales), Lto 1. London Bridge. S.E.1. KINGS PATENT PRE-COOKED OATMEA



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ly 24, 1949

"ZEMS" HERBAL LICORICE TABLETS



Controlled price $1/4\frac{1}{2}$

THE BEST MEDICATED TABLETS FOR COUGHS, COLDS, ASTHMA, BRONCHITIS, ETC.



Supplies may be obtained from C.F. Wholesale Houses

ZEMS LTD.

718-724 Seven Sisters Road, London, N.15

July 24, 194

WHY IT PAYS YOU TO SELI THE LARGE SIZE CARTERS

> IT PAYS YOU to sell the large-size Carters because you can make 1/- profit on every 3/10 tube. And you'll find it easy to sell this size because the customer saves 10d. and gets 5 extra pills. Supplies are readily available. Send your order now and see how easy it is to make big profits!

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ORDER YOUR CARTERS LITTLE LIVER PILLS Now: from Thomas Marns Ltd., 2 Caxton Street, S.W.1



v 24. 1948

THE CHEMIST AND DRUGGIST

3 TO DOZEN BONUS FOR DISPLAYING VEET

O MAKE THIS EXTRA PROFIT, THIS IS ALL YOU DO

Send in a minimum order for **3 DOZEN VEET - LARGE,** MEDIUM OR ASSORTED SIZES

It is understood that, when you get the goods, you put them on display in this attractive carton sent with each order.

TRADE TERMS

MEDIUM SIZE (Retail 2/4 inc. tax) | LARGE SIZE Under 3 doz. --3 doz. and over - 10/8 ,, ,, (purchase tax 12/- a doz.)

remove hair-qu

(Retail $4/4\frac{1}{2}$ inc. tax) - 12/- a doz. Under 1 doz. - - 22/6 a doz. 1 doz. and over - 20/- (purchase tax 22/6 a doz.)

This offer closes 20th August. Order now-put them on display-watch them sell !

DAE HEALTH LABORATORIES, 17 BERNERS STREET LONDON, W.I

July 24, 1948



xxiv

Holidays are busy days





Joints and muscles stiff a sore?

eltzer

for Alka-Seltzer

Mr. Gay Dog and Mr. Happy Kangaroo have now joined the Alka-Seltzer Sales Staff. They are well down to their job, appearing regularly in the big national and provincial dailies and magazines, building up the holiday demand for Alka-Seltzer. They're creating new business; are you getting your share?

Display—recommend—SELL!

The unique Alka-Seltzer combination of acetyl-salicylic acid, sodium bicarbonate and citric acid is just what is needed on holiday. This refreshing drink gives quickest relief from the headaches, acid indigestion, muscular aches and pains, and annoying 'upset conditions' which so often spoil holidays. This year, with our special topical advertising, your Alka-Seltzer sales can break all records.

Holiday headache? stomach uneasy?

Seltzer

Alka Seltzer What's the score?

Alka

rite for trade price list, attractive ow material and display discounts Don S. Momand Ltd., 57 Albany treet, London, N.W.1. Sole Distributors r Miles Laboratories Ltd. PATA



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Alka-Seltzer ... bright & breeze

xxv

July 24, 1948



24, 1948

OVER

THE CHEMIST AND DRUGGIST

xxvii

YEARS'

SUCCESS IN THE RELIEF OF INDIGESTION

Two generations have found 'Bisurated' Magnesia a speedy and effective remedy for many forms of indigestion. Whenever a non-laxative antacid is indicated, you can recommend 'Bisurated' Magnesia with confidence.

'Bisurated' Magnesia is available in powder and tablet form: the powder, plain or mint-flavoured, is usually recommended for use at night. Both forms retail at 1/9 and 3/7, including purchase tax. Trade price 12/9 per dozen small size, 26/- per dozen large size, excluding purchase tax. 'Bisurated' Magnesia can be included with other I.C.C. lines to qualify for Co-operation Discounts of $12\frac{1}{2}$ % on orders of £10 and over, 10% on orders of £5 and over.

An attractive showcard is available for counter display and will be sent on application.

BISURATED Magnesia

INTERNATIONAL CHEMICAL CO. LTD. CHENIES STREET, LONDON, W.C.I. xxviii

THE CHEMIST AND DRUGGIST SUPPLEMENT

July 24, 194

MISCELLANEOUS OPPORTUNITIES

Glyceryl Mono Stearate, Cetyl Alcohol, Glycerine, Stearic Acid, Petroleum Jelly, Spermaceti Wax, Triethanolamine, French Talc, Zinc Oxide and Stearate, Iso Propyl Alcohol, Liquid Paraffin, Caustic Soda, Lanoline, Nail Varnish, Gums, Waxes, White and Essential Oils.

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Cookham Rise, Berks, bourne End 503. LEWIS & BURROWS require assistants qualif or unqualified pricing stockbooks. Tempora Apply 146 Holborn, E.C.1. LONDON, E.2, near City. Assistant, qualified unqualified, for two or three months during h days. Give full particulars of experience, a names of references and salary expected. An (letter only), Pharmacist, 35 Sydner Rd., Ste Newington, London, N.16. LONDON, S.E.1. Assistant (either sex) for st near Waterloo Station. £8 per week. Busy N.F with working and middle-class trade. All rep treated strictly confidentially. Can wait if new sary for suitable applicant. Box 4/99. ORRIDGE & CO., Employment Agency, 184 Stra W.C.2. Temple Bar 9212/3. Branches at Sou ampton and Birmingham. Enquiries invited fr pharmacists and unqualified persons requiring sit tions. Many attractive vacancies available. Ext

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Also lady assistant with kindledge of ds-ig counter and window dressing. Apply, S. A. 69 Levtonstone Rd., E.15. IFIED MANAGER and assistant manager re-i for West End pharmacy. Good salary, staff sharing scheme and pension scheme available. roster system allows convenient hours. No vys. Write or phone Georges (Chemists), Ltd., ving St., London, W.C.2. Whitehall 3774. ESENTATIVES required for Scherk Face Lotion

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less handling best cosmetics, etc. Give full culars, salary, etc., to Parker's, Ltd., 25 St., Hailsham, NORTH OF ENGLAND PRESCRIPTIONS IMITTEE, 82 New Elvet, Durham. Applications invited from women with a knowledge of lesale drug pricing, or retail dispensing experi-, of approximately Apothecaries Hall standard, the purpose of pricing National Health Service criptions. Applications should be forwarded, puckly as possible, to the Secretary, at the e address. address.

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DUNG PHARMACIST required with view to vnership by easy terms, Accommodation could arranged. East Midlands. Box 4/162.

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ght in September, for pharmacy in small marker won. Box 4/160. UAUHFED LADY or gentleman locum required or 23rd August to 6th September inclusive or the August to 11th September inclusive for chem-ts in country town in Bedfordshire. Accommoda-on found. Box 4/221. UAUHFIED LOCUM, required urgently August 9th 21st. Goodall. 94 Burley Rd., Leeds, 3. Tel. 5118.

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giving full details. **MANUFACTURERS** of exceptionally well presented range of finest quality pharmaceutical specialities, now re-organising territories, have vacancies for representatives or sole agents to take over and develop existing connections in: (1) London Postal district. (2) Kent, Sussex, Surrey, Hants. (3) West Country. (4) North Midlands. (5) Scotland. Ap-plicants, preferably car owners over 40, must have proven record of successful selling to retail and wholesale chemists, stores and Co-ops. The posi-tion is permanent with unlimited scope. Generous remuneration in return for skilful conscientious tion is permanent with unlimited scope. Generous remuneration in return for skilful conscientious service. Please reply giving exact territory and fullest details of qualifications, which will be treated with strict confidence. Box 4/210. **MIDLANDS REPRESENTATIVE** required by leading brush manufacturer (national advertiser) to call on wholesale trade. Must own car. Generous salary, expenses and commission. Box 4/205. **M.P.S.** (under 30) required for London sales office. Full particulars of experience and salary required to Box 250, Curron International, Ltd., 11 Duke of York St., S.W.1. **OFFICE MANAJER** with experience handling

OFFICE MANA SER with experience handling large-scale sales to chemists and chain stores re-quired in South London factory and office. Write Box 4/196.

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Essex. **REPRESENTATIVE** required to sell baby powe and cosmetics on a commission basis for Yorksh and Lancashire. No objection to other lines be handled. Box 4/216. **REPRESENTATIVE** on commission terms requi-for Midlands to call on manufacturing chemi-wholesalers, hospitals and local Government partments, offering pills, tablets, lozenges, c sules, suppositories, manufactured by old-est lished company. Must have present well-establish connection in this trade. Write Box 4/157. **REPRESENTATIVES** required by manufacturers well-known toilet brushes and accessories about well-known toilet brushes and accessories about launch new lines for coming season. Must be w

launch new lines for coming season. Must be w introduced to leading stores and have active c nections chemists and hairdressers. Commiss basis only, Give details of territory covered : state if car owner. Box 4/209. **REPRESENTATIVES** required for Midlands, Hr Counties, Lancashire, Yorkshire, Eastern Count S.W. England and Wales. Nationally advertip product. Sound connection chemists essential. I owner wrefarrad Only first-class annicants c owners preferred. Only first-class applicants c sidered. Salary, commission, expenses. Full pa culars. Write Box 539 Arthur S. Dixon, Ltd., High Holborn, W.C.1.

High Holborn, W.C.I. **REPRESENTATIVES** required to sell one line exclusive perfume (supplies restricted to high-c chemists and stores); good commission basis, u ability proved. All correspondence confident State territory covered. Box 4/191. **REPRESENTATIVES** required to carry on a gener

commission and expenses basis exclusive and hi class cosmetic lines. Only representatives v good existing connections with chemists, haird

class cosmetic lines. Unly representatives with chemists, haird sing and cosmetic trades need apply. Areas: S land, Northern Counties, Midlands and So Coast. Box 4/227. SALES MANAGER, must be thoroughly experien and able to handle home market. Knowledge export market would be desirable. State sale and full particulars of experience, age, e Thompson & Capper Wholesale, Ltd., Speke I Rd., Liverpool, 19. SALESMAN/REPRESENTATIVE to visit doctors, c mists, hospitals; ethical products; car owner 1 ferred; resident on territory. (a) Midlands. Yorkshire. (c) Scotland. Box 4/144. TABLET-MAKER, experienced in all branches tablet production, required by well-known co pany N.W. London area. Write, stating age, perience and salary required, to Box 4/212. TABLET MAKER required, fully experienced v rotary and single punch machines. Knowledge granulating an advantage. Apply, The Coo Laboratory, Watford, Herts.

The contract of the second sec up-to-date with import-export and finance, reg tions, conversant with markets, preferably knowledge of industrial and fine chemicals. knowledge of industrial and hne chemicals. cellent prospects for a capable experienced r with initiative and drive. (2) Assistant to above with similar qualifications. (Male or fema Anoly with full details in confidence, to Box 4/1 WEIL-KNOWN old-established house recu qualified drug representative for Hants, W Dorset and East Sussex. Car owner prefer Connection already established. Salary and penses. Box 4/215

Connection already established. Salary and penses. Box 4/215. WORKS MANAGER with large-scale cosmetic pharmaceutical knowledge required for new (inetic factory. Must have practical mass prod tion experience. Write Box 4/195.

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NSER, Hall, wide experience, seeks morning East London chemist, institute or doctor. /168. CTAKING, quiet and efficient workmanship, 50 years' practical experience. Personal super-C. W. Playfoot, 8 Aylward Rd., Merton S.W.20. Tel. Liberty 4104. JALIFIED, seeks situation, London. Over 20 good counter and dispensing experience. Box

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LES MANAGER requires position. 15 years' rence. First-class knowledge of proprietaries rubber trade. Widely travelled and linguist. llent connection with leading wholesale buyers. e apply Box 4/220.

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Mill Street, Manchester, 4 OTHECARY HALL ASSISTANT required r pharmaceutical department. J.N.C. salary ide. Hospital experience an advantage. oplications, accompanied by two references, ould be addressed to the undersigned to be ceived not later than Saturday, August 21, 48.

JOHN H. DAFFORNE, Gen. Supt. and Secretary. ASHFORD HOSPITAL, ASHFORD, MIDDLESEX

MIDDLESEX EGISTERED ASSISTANT PHARMACIST quired by 16th August. Similar experience ay determine commencing salary on inclu-ve J.N.C. (Hospital Staff) Scale. £370 p.a. y £15 to £450 p.a. Non-resident. Whole-me. Established. Pensionable. Subject to ledical examination and one month's notice. pplications, stating age, qualifications, ex-erience, with copies of up to three recent stimonials, to Medical Director by 7th August quoting E.752 CD).

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SSISTANT PHARMACISTS required. Salary accordance with the Joint Negotiating oard's Report (Hospital Staff). (£370 p.a. sing by £15 p.a. to £450 p.a. inclusive of ost of living bonus). Apply, stating age, ualifications and particulars of experience, to fedical Director ledical Director.

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KINGSLAND ROAD, LONDON, E.8. ASSISTANI PHARMACIST REQUIRED. Salary in accordance with J.N.C. Scale, plus lunch and tea. Federated Superannuation Scheme in force. Hours 9-5 p.m. No Sunday duty. Hospital experience preferred, but not essential. Applications, giving age, experience and references, should be sent to the House Governor. Governor.

MIDDLESEX COUNT Coursed at ASSISTANT PHARMACIST required at HILLINGDON HOSPITAL, Nr. Uxbridge, Middlesex, J.N.C. (Hosp. Staffs) scale £370-X4-00 p.a. nuclusive. Similar experience may commencing salary. Established, Active p.a. inclusive. Similar experience may determine commencing salary. Established, pensionable, subject to medical examination. Recently qualihed pharmacists convidenced. Ap-plication, stating age, qualifications, experience, enclosing copies of up to three recent testi-monials to MEDICAL DIRECTOR, immedi-ately, quoting D.444, CD. No forms. (Male candidates to state position with regard to Military Service.)

MIDDLESEX COUNTY COUNCIL

MIDDLESEX COUNTY COUNCIL REGISTERED ASSISTANT PHARMACIST for NORTH MIDDLESEX COUNTY HOS-PITAL, Edmonton, N.18. J.N.C. (Hospital Staffs) Scale. £370 to £450 inc. Similar ex-perience may determine commencing salary. Whole time, established, pensionable, subject to medical examination. Applications, stating age, qualifications, experience, with copies of up to three recent testimonials, to MEDICAL DIRECTOR of Hosuital immediately (quoting D.591 CD). No forms. C. W, RADCLIFFE, Clerk of the County Council.

MIDDLESEX COUNTY COUNCIL REGISTERLD ASSISTANT PHARMACIST required at HAREFIELD COUNTY HOSPI-TAL, Harefield, Middx, J.N.C. (Hosp. Staffs) salary &370-&4.40 p.a., inclusive. Similar ex-perience may determine commencing salary. Recently qualified pharmacists eligible. Whole-time, unestablished, possible establishment, sub-ject to medical examination. Application, stat-ing age, qualifications, experience, with copies of up to 3 recent testimonials, to MEDICAL DIRECTOR ar Hospital, IMMEDIATELY (quoting E.146 CD).

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PORTSMOUTH MUNICIPAL COLLEGE Principal: Leonard B. Benny, M.A. SENIOR ASSISTANT IN PHARMACEUTICS Applications are invited for this post to teach bacteriology and allied pharmaceutical sub-jects to the standard required for the diplomas of the Pharmaceutical Society and the Hons. B.Pharm. (London). Applicants should pos-sess qualifications which would be recognised as adequate by the Society and the Univer-sity. Research experience will be a recom-mendation, and the person appointed will have time and opportunity to undertake research. Salary scale £700-25-£800 with allowances ac-cording to Burnham Technical Scale, Forms of application and further particulars may be obtained from the Registrar. E. G. BARNARD, M.A., Chief Education Officer.

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Applications are invited from Registered Phar-macists for this appointment. Salary Scale £370 per annum with annual increases of £15 up to £450 per annum. Commencing salary within scale according to qualifications and experience. Applications, giving full particu-lars of age, qualifications and experience, to-gether with copies of recent testimonials, should be sent as soon as possible to the undersigned.

J. S. STREET, Deputy House Governor.

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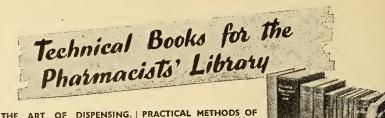
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